



SIXTH FRAMEWORK PROGRAMME
PRIORITY 2.5.8
ICT for Networked Businesses

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PUBLISHABLE EXECUTIVE SUMMARY

Summary description of the project objectives & expected results

The principal focus of **peardrop** was to make more accessible for regional policy makers and key local actors the instruments for exploitation and adoption of research and deployment results in ICT for Enterprise Networking and, in particular, in digital business ecosystems. Thus, in the longer term, the project aimed at creating and supporting a specific, **sustainable community** at EU level regarding the onward development, evaluation and validation of digital business ecosystems deployments in regional contexts. The expected project final results can be summarised as follows:

- To produce a final synthesis of findings in the form of a final **Synthesis Guide & Toolkit for Regional DBE Deployment** that will be published in hard copy in English and electronically in English, French, Italian, Estonian, Czech Spanish and Polish;
- To create and support a specific, **sustainable community** at EU level regarding the onward development, evaluation and validation of digital business ecosystems deployments in regional contexts, thereby establishing a critical mass of participating and contributing regions;
- To undertake in-depth work in analysing what is involved in **planning a DBE deployment** within 13 regions (evaluating and validating the various approaches adopted).

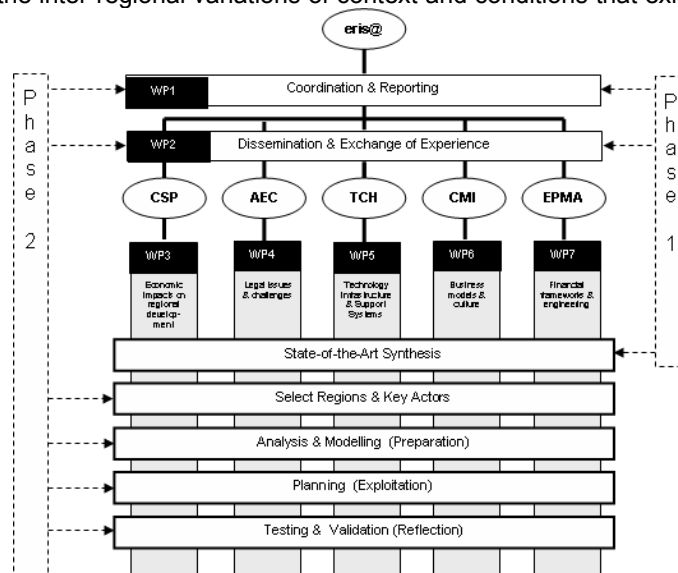
Whilst Digital Business Ecosystems (DBE) break important new ground, there was a *perception* in many regions that this model was something predominantly theoretical and so its potential benefits tended to be not fully or widely known and appreciated.

In this framework, **peardrop** aimed to draw together the most salient results of the innovation and digital business ecosystem cluster of FP6 (including some first regional deployment experiences and results) with a view to making them more accessible and of more practicable use to regional policy makers, especially those concerned with regional operational programming and with eBusiness development. In doing so, **peardrop** was also expected to increase significantly the number of regions interested in adopting, actively participating in, or considering the deployment of, innovation and digital business ecosystem research and models.

After almost two years, **peardrop** has indeed contributed to the development and implementation of European digital business ecosystems research, also supporting the implementation of the Framework Programme research findings at regional level.

peardrop tried to better understand critical success factors in terms of the behaviour of regional development agents, and has proposed systems (tools, methodologies and models) for assessing the risks and barriers, as well as the benefits and effectiveness, of such approaches and related policy interventions. During its activity, the **peardrop** team acknowledged and took due account of the diversity of European regions and of the inter-regional variations of context and conditions that exist. In fact, **peardrop** decided not to propose to and promote a single DBE approach or deployment model but rather to **collaboratively define alternative approaches or models that could be adopted according to specific regional circumstances**.

Moreover, based on practical results and feedback, **peardrop** offered recommendations about future research in this field, especially research that emphasises the *regional* dimension of Information Society Technology applications in support of collaborative networked business



In particular, **peardrop** has been investigating and contributing to five specific sub-domains of digital business ecosystem research and deployment – namely:

- **Economic impact** on, and regional development effects of, successful digital ecosystems deployment by regional catalysts and SMEs (macro-economic and socio-economic dimension);
- **Legal issues** and challenges arising from collaborative models of working in the new economy (legal and administrative dimension);
- The **ecosystem infrastructure** (communication networks and software support tools) and networking issues that form the environments of networked enterprises (technological dimension);
- Success factors for regional **eBusiness models** and programmes, and related barriers and cultures (micro-economic and socio-technical dimension);
- **Financial frameworks** and programming perspectives and opportunities (financial dimension).

Work performed & results achieved

During the first nine months of its two years of activity (first phase), **peardrop** partners undertook an in-depth analysis of the state of the art of DBE research and deployment. In order to do this, each project contractor, in collaboration with other project partners gathered relevant know-how and information on the specific digital ecosystem sub-domain under their responsibility, by means of:

- Desk- and web-based document research,
- Communications with personnel of relevant FP6 DBE Cluster projects,
- On-the-ground experience in the partner regions.

This research gave to partners the opportunity to further explore the existing knowledge on DBE and read it, for each sub-domain, from a regional perspective.

The result of this analysis was the production of 6 short “**DBE Initial Guides**” (one for each sub-domain plus an introductory one) aiming at introducing in a clear way the key elements of DBE deployment to regions. These “guides” have been commented, discussed and validated during the first **peardrop** International Stakeholders Workshop (Brussels, 22nd May 2007) to be then translated in 7 other languages (French, Italian, Polish, Spanish, Czech, Estonian, and Finnish).

During its second phase, the project focussed on the validation and dissemination of its findings. In order to do so, in addition to the six “DBE Initial Guides”, **peardrop** produced another key output: the **DBE Deployment Planning Framework** and the accompanying **Toolkit**. The purpose of this set of tools is to support regions in analysing the prospects for, and planning of, a DBE deployment in their territory. In particular, the DBE Deployment Planning Framework covers the main implementation aspects associated with planning a regional deployment of DBE, such as:

- Tools to understand and assess the benefits of DBE in meeting specific local needs and regional development policy;
- Elements to accompany and stimulate the awareness raising process;
- Templates and checklists to make sure that the right and necessary legal issues, related to the deployment of DBE, are covered;
- Suggestions on the specific technology and skills required for a DBE deployment;
- Hints on the potential sources of funding for DBE deployment and some suggestions on DBE financial engineering.

These element or tools are presented in the form of charts, templates, memos, planning systems, indicative budgets, presentations, etc. to be adapted by the user according to his/her specific regional context.

In conclusion, the **peardrop** DBE Deployment Planning Framework provides a ‘starting point’ for regions interested in considering deployment of a DBE. Moreover, it is important to emphasise that **peardrop** offers a framework for regional DBE deployment planning and a Toolkit to support such efforts. In recognition of the fact that ‘one size’ will not fit all, **peardrop** does not advocate a single approach to regional DBE deployment planning; rather, it suggests a variety of steps and processes that regional planners and policy makers might want to consider, which will allow them to take into account their own particular needs and issues.

All project findings and outputs are available for download for all registered users¹ at:

- http://www.peardrop.eu/DBE_Deployment/Pages/DeploymentPlan.aspx
- http://www.peardrop.eu/library/DBE_Library/Pages/DBELibraryHome.aspx

The **peardrop** site will be maintained by eris@ beyond the life of the project for as long as it is useful and reasonable.

Dissemination Activities

The efforts of **peardrop** have been both broad and deep.

On one side, dissemination and sharing of experience has been carried out with a small number of carefully selected regions. In doing so, **peardrop** has specifically selected 24 regions (including the partner regions) for targeted dissemination action in Phase 1 (first 9 months) designed to ensure creation of a critical mass of regions that are *actively involved* in the work of EU research in the field of business ecosystems and interested in forming an ongoing community of interest. For Phase 2 (remaining 15 months), **peardrop** has worked in-depth with 13 of those regions to analyse and plan a DBE deployment, and to validate the approach to be used with key actors.

On the other side, regarding the broader dissemination effort, **peardrop** also disseminated its results, to as wide an audience as possible, across all member states, by taking full advantage of the events and activities of other organisations, projects (such as IANIS⁺, ERIK⁺, TRANSFORM) and events (such as eris@ annual conference, EISCO, ISSS, etc.) – for more details see **peardrop** dissemination and promotion plan available at:

http://www.peardrop.eu/library/DBE_Library/Pages/peardrop_deliverables.aspx .

peardrop consortium

peardrop consortium is composed of:

1. **The European Regional Information Society Association** (eris@) – coordinator
2. **“CSP Innovazione nelle ICT”** (CSP), Piedmont, Italy
3. **Aquitaine Europe Communication** (AEC), Aquitaine, France
4. **CM International** (CMI) Wales, United Kingdom
5. **Technology Centre Hermia Ltd.** (TCH), Tampere, Finland
6. **European Projects & Management Agency** (EPMA), Vysocina, Czech Republic

The partnership offered extensive expertise and experience in terms of both domain knowledge (relating to eBusiness adoption, regional innovation systems and digital ecosystems) and the diversity of regional contexts (not only in five member states represented directly by partners but also in many more through eris@).

Between them, the partners forming the consortium have substantial experience in a wide range of research projects including those dealing with SME development (e.g. AEC, CMI) and evolution of ecosystems (e.g. TCH), with relevant qualitative and quantitative evaluations (e.g. eris@, EPMA), with regional and national programming (e.g. CSP). Moreover, all partners have an interest and specific competences relating to regional policy formulation, development and evaluation and are able to ensure an effective interface between research activities, results and priorities on the one hand and regional development needs and priorities on the other. Additionally, all partners have significant expertise and experience in designing and implementing dissemination plans and programmes.



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¹ Registration is simple, quick, free and open to all.

SECTION 1 – PROJECT OBJECTIVES AND MAJOR ACHIEVEMENTS DURING THE REPORTING PERIOD

1.1 General project objectives & current state of the art

peardrop is an action designed to support the dissemination and deployment of digital business ecosystems as a tool for SME growth and regional development. Its main aim was to contribute to the objectives of the IST Programme by providing informed feedback, validating results, and contributing to future research agendas and the goals of EU policies, especially i2010, the Lisbon Strategy and cohesion policy. Its specific and **concrete objectives** are presented below.

First reporting period (September 2006 – August 2007)

- **Synthesizing the main research findings and deployment evidence** regarding business ecosystems to date, based mainly on information gained in face-to-face meetings and/or from documented results including the results of FP6 projects;
- **Drawing together other relevant literature and evidence** regarding regional innovation systems (including, for example, work on knowledge society, complex adaptive systems etc.);
- **Gathering specific information and evidence regarding regional SME support** and innovation mechanisms in the partner regions, including policies, processes, programmes and practices that help transforming SMEs at the upper levels of the eAdoption ladder, thus providing a potential platform for ecosystem deployment and thereby contributing to economic growth with lasting (sustainable) and positive impacts;
- **Promoting support for digital business ecosystem development**, especially through Structural Funds Programmes and building an active virtual community of interest and expertise at the EU level regarding innovation and business ecosystem development through a project website.

Second reporting period (September 2007 – August 2008)

- **Encouraging adoption of innovative ecosystem approaches** by ensuring easy access to evidence, information, advice and good practice on key aspects associated with: regional economic impacts, legal issues and challenges, technology solutions necessary for successful transformation to networked businesses by SMEs, eBusiness models and related regional cultures and public financial investment and intervention approaches and programmes;
- **Promoting and support regions to engage and work together in the FP**, specifically in research and technology development that relates to strengthening the regional knowledge economy, supporting eBusiness development, and the evolution of self-organising networking environments for SMEs etc.;
- Using eris@'s extensive membership and wider regional connections to **create a cluster of key players** in approximately 20 regions interested to further develop and promote regional innovation systems - and digital business ecosystems in particular - beyond the specific funding period related to this project;
- **Validate the results of existing ecosystem research and deployment** as well as **providing test-bed opportunities** and feedback that will help to re-align research efforts where necessary and to help shape future research agendas in this field;
- **Inform the FP7 and related IP/NoE projects of the FP7**, especially through expression of regional development needs and agenda-setting actions and ideas in the form of a final report that will include a road-map indicating the needs of regions in terms of future EU ecosystem research (in FP7).

In addition to these specific actions, throughout the project, contactors also **disseminated to regions** as widely as possible, and through all available channels, the main results of the projects. For a targeted group of regions, **peardrop** has undertaken an in-depth dissemination and exchange of experience by means of intensive International Stakeholders Workshops (all reports are available for consultation at: http://www.peardrop.eu/library/DBE_Library/Pages/peardrop_deliverables.aspx).

This approach was based on the assumption of the regional and local authorities' pivotal role in promoting Information Society development and large-scale eAdoption, above all by SMEs.

At the end of the project, the **peardrop** consortium has achieved its objectives. In fact, it contributed strongly:

- to the creation of a community of interest on digital ecosystems (as proved by the dense exchange of experiences assisted in the workshops in Gent, February 2008 and Newport, June 2008);
- to the inclusion of the digital ecosystem model in some Regional Operational Programmes (as it is today the case for Aquitaine, France and Wales, United Kingdom, for example);
- to the dissemination of information at a wide and in-depth level (see table in annex for details);
- to the ERA coordination activities, for which a report was also produced.

1.2 Recommendations from previous reviews and brief description of how they have been taken up by the consortium

The main objective of the Periodic Review (held on November 14th, 2007 and covering the first year of the project) was to check the status of the project in a face to face meeting and to align it to the expectations of the Commission. Considering that the project was progressing very well and according to the envisaged time schedule, reviewers felt confident that the Consortium was able to achieve its stated objectives. In that occasion, they also explained that the activities of the Consortium continued to be highly relevant since **peardrop** was the only significant project enabling regions to adopt DBE methodology for regional development.

In addition to this, reviewers made some recommendations, as reported below.

Website

- *The website requires optimization in order to be searched and found using internet search engines. It is advised that the partnership makes necessary arrangements for Search Engine Optimization in order to be on the top of search results in searches related to the DE area. This is more important to be achieved as the contents of the site are only visible to registered members and could be missed out when search engines scan the content pages of the sites.*

- *As **peardrop** focuses on the general theme of e-Adoption and regional development, it is advised that the site contains such keywords in order to make the site relevant to Enterprises, RDAs, and projects supporting e-Adoption initiatives.*

→ eris@, responsible for the development and the maintenance of the project site, has made the necessary changes: the title of the public pages were changed and some "tags" were added to the site.

- *The pages of the site look very static. It is recommended to add features including flash presentations, podcasts, list of funding opportunities, etc. This will help the site to become interesting to visitors and could motivate them to stay longer and look through the details presented in the site.*

→ eris@ is today working in the implementation of these suggestions.

- *It is important that the site is very well linked with other DE initiatives and projects. This will also help in achieving a better ranking from the search engines.*

→ eris@ contacted all cluster project asking to add the link of the **peardrop** site.

Return on Investment calculations

- *The project is recommended to use a 3 scenario approach² to compare and identify the best options for implementing e-Adoption strategies. This was based on a discussion where the project felt it will be helpful to explore the deployment plan of DBE with the regions from an ROI perspective rather than a cost perspective.*

² The 3 scenarios suggested were:

Scenario 1: Regions doing nothing or doing same things for e-Adoption and regional development

Scenario 2: Regions looking at their current opportunities and using the best choice amongst the traditional approaches for e-Adoption

Scenario 3: Regions deploying the plan through the DBE approach

→ Given to the already busy activities of the project, the Consortium considered that, it was not possible to comply with this request in full. It was considered to mention the three possible scenario and to the related return on investment in some of the relevant elements of the DBE Deployment Plan Guide;

Collaborations between toolkits

- *It was recommended to align the 40+ planning tools with the 5 generic toolkits developed in order to create a joined-up approach in the development of a deployment plan.*

→ The tools/elements developed were integrated in the main guide, becoming this way part of a unique “DBE Deployment Planning Guide”.

Future steps

- *Project partners are recommended to continue collaborations with the other projects such as REDEN, OPAALS, LEKTOR, etc.*

→ Contacts with those networks and project have been strengthened. In fact:

- eris@, as coordinator, has presented to the cluster community the draft “DBE Deployment Planning Guide” for comments – in particular for what concerned chapter 7 “Long Term Requirements and Implications” that, because of the weak findings, was then decided to be taken out from the toolkit (January 2008);
- **peardrop** was represented at the 4th cluster meeting by CMI International;
- **peardrop** outputs are available also in the OPAALS repository;
- eris@ has dealt with all requests coming from other projects in the cluster.

Dissemination

- *It is recommended that the project partners make prior planning arrangement to make this event a success and also to provide clear information to the regions regarding expectations and the required outcomes from the workshop. It is recommended that the second workshop is treated like a strategic planning camp for the deploying regions. The project partners are requested to make arrangements to capture key leanings, new knowledge generated and use them to plan next set of actions.*

→ The Second International Stakeholders Workshop was indeed organized following these suggestions. As explained in the section on Work Package 2 – Dissemination – participants have been invited for a two days event where they had the opportunity to learn more about digital ecosystems while exchanging their experiences. Arrangements were also made to capture key learning and the knowledge generated.

Similar arrangements were made for the Final Stakeholders Workshop that, being part of the eris@ Annual Conference 2008, has also benefited of an even stronger dissemination effort and logistical organization.

Amendments

- *The project is recommended to combine all the major changes required when an amendment is being made. This will ensure a better evaluation of the change requirements and will support an efficient approval process. The project had requested for transfer of resources from sub-contracting to personnel and this is accepted by the review team.*

→ eris@ has submitted a request for amendment comprising all the different major changes last June, 2008.

1.3 Objectives of the reporting period, work performed and contractors involved

As it is explained more in detail in the following chapter, the project was structured in seven work packages (WP) and in two periods of activity, of which only the second is of relevance for this report. With the exception of the one dedicated to management, each work package had specific objectives set for each of the two phases. For phase 2 (comprising the whole of the period reported here), those aims can be summarised as follows:

WP2: Dissemination & Exchange of Experiences

During the course of Phase 2, each contractor was supposed to:

- follow the activities of its project partners in their respective DBE sub-domains and take steps to translate into their mother tongue and disseminate the **peardrop** DBE guides and ensure that issues regarding the impacts on regional development of DBE deployment of relevance to other audiences and domains are circulated to **peardrop** members with responsibility for these;
- exploit opportunities to use the events and activities of other organisations, networks and projects to promote **peardrop** and, in particular, its results;
- contribute to the development of the website and of the online DBE thesaurus/glossary.

In particular, EPMA was responsible, working closely with eris@, of specific dissemination activities targeted to regions coming from New Member States.

WP3 through WP7 (thematic domains)

The structure of WP3, WP4, WP5, WP6 & WP7 were similar, but adapted in each case on the specific area of interest (DBE sub-domain). In broad terms, each work package aimed at:

- gathering, organising, collating and synthesising in easy-to-understand terms for regional policy makers and programme managers (and others with an interest in regional economic development and eBusiness support for SMEs) up-to-date information, experiences and know-how regarding DBE deployment and its benefits – especially those relating to Economic Impacts on Regional Development from a macro-economic perspective (WP3); Legal Issues & Challenges (WP4); Technology Infrastructure & Support Systems (WP5); Business Models & Cultures (WP6) and Financial Frameworks & Engineering (WP7), and from various regional contexts in each case;
- raising awareness and increasing understanding among policy and programme makers, catalyst organisations and programme managers at regional level of what is required to stimulate successful deployment of networked collaborative businesses and regional digital business eco-systems;
- promoting and supporting regional ecosystem development through contribution to and dissemination of systems, tools, templates, check-lists, guidelines and models, which will assist regions in planning and implementing digital ecosystems.

In summary, during Phase 2, **peardrop**'s main work was to develop appropriate tools, systems and models to be used to plan the deployment of regional innovation ecosystems, business ecosystems, or digital business ecosystems in 12 regions (which then became 13), namely: in 4 "*partners regions*"³ (Aquitaine, Piedmont, Vysocina, Wales) and 8 "*associated regions*". As stated in the project description of work, these 8 associated regions had to be selected, *inter alia*, from the group of regions already collaborating with **peardrop** in Phase 1.

Early September 2007, all Focus Group Regions were contacted via email to know whether they were interested in continuing their collaboration with **peardrop** during Phase 2 under the conditions explained above. The outcome has been quite positive.

For this reason, it was foreseen that, in the second phase, in addition to the 4 **peardrop** partner regions, **peardrop** will collaborate with 9 associated regions (instead of 8), namely:

- Extremadura, Spain;
- Valencia, Spain;
- Pomerania, Poland;
- Emilia Romagna, Italy;
- Nord-Pas de Calais, France;
- Tartu, Estonia;
- Telemark Region, Norway;
- East Midlands, United Kingdom;
- Pardubice, Czech Republic;

The collaboration with the regions, re-launched in early December 2007, aimed at preparing 13 regional DBE deployment plans (one more than the 12 required by the **peardrop** description of work) using the **peardrop** "DBE Toolkit". In fact, since autumn 2007, contractors have been working on the preparation and validation of a set of "*tools/elements*" that, together with the "DBE Initial Guides", form the

³ As agreed in the Interim Review (23rd May 2007), Tampere cannot be considered together with the other partner regions for the second phase. This is due to the fact that Tampere is one of the DBE IP pilot regions, and has already planned in the past a DBE deployment.

peardrop “DBE Toolkit” for planning DBE deployment in regions. The electronic version of the Toolkit is available at:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

The collaboration with the regions allowed project partners to prepare a set of short case studies and a final “Synthesis Guide: planning the deployment of DBE at regional level” that is now being finalised.

Both the DBE Toolkit and the Synthesis guide are also being translated in 6 different languages, some are already available at:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

In general, the project has respected its timeline. Nevertheless, due to the coordination with associated regions for the planning process of a regional DBE deployment, in some cases, the work on the “Case Study reports” has incurred in delay. Experience tells that the type of involvement of the associated regions has been probably more demanding than expected, especially if it is considered that their effort was on a voluntary basis. Moreover, associated regions have expressed some reticence in using widely **peardrop** tools and resources available with local stakeholders since, at that stage, the English version was the only one available. For these reasons, it has not always possible to have regions following the project timeline and this was indeed an issue that the Consortium had to take into account.

To summarise, the main achievements of the project for the past twelve months are:

- Formal working relationship with 13 associated regions evidenced, where possible, by Memoranda of Collaboration and/or the attendance of regional representatives to **peardrop** International Stakeholders Workshops in Gent (Belgium) and Newport (Wales, United Kingdom);
- Production, dissemination and validation of the “DBE Toolkit” (draft version and final version) for regional deployment among regional partners and **peardrop** members.
- Organisation of the second International Workshop (Gent, 7th -8th February 2008);
- Organisation of the final International Workshop (Newport, 13th June 2008);
- Organisation of specific dissemination activities for New Member States (workshop in Prague, 25th April 2008 and Jihlava, June 4th, 2008);
- Strengthening of the working relationship with other DE Cluster projects characterised by formal and informal contacts;
- Finalisation and animation of the **peardrop** website, where all project deliverables are available as well as an online DBE thesaurus:

http://www.peardrop.eu/library/DBE_Thesaurus/Pages/DBEThesaurus.aspx .

1.4 Comment on the most important problems raised during the reporting period

In gathering relevant know-how and information on DBE research and deployment, **peardrop** partners have come across an information gap that might hinder the achievement of some of the project objectives; this refers to the fact that, at this stage, there appears to be no detailed information on the costs and benefits related to the deployment of specific DBEs in pilot regions. Such details represent a crucial point for **peardrop** when approaching regional stakeholders, since “costs and benefits” are the primary interest when taking investment and deployment decisions.

Even when looking at the three pilot regional experiences of DBE (Aragón, Tampere and West Midlands) and at the economic analyses undertaken by the European Commission⁴, it is very difficult to strip off from the DBE project research activity the real costs of deployment for regional actors.

Moreover, when looking at reports on the DBE experience in those regions, it emerges clearly that those experiences are mostly considered as research/pilot projects, still under way, and therefore not yet applied to the productive or commercial sector (with small exceptions in West Midlands and Aragón). This means that, for the moment, the true costs and benefits related to the actual deployment of DBE in the pilot regions have not yet emerged in a full and unambiguous manner.

An additional issue that emerged in particular during the second workshop concerns the technological platform for DBE. In fact, although a DBE technological platform exists, it is still unstable. This instability

⁴ “Understanding the potential macroeconomic impact of the implementation of technologies for digital business ecosystems in Europe: multiple account cost-benefit analysis”, Lorena Rivera Leon 2006

is considered by regions as one of the major factors hindering the real deployment of DBE. Achieving a stable core platform is an urgent priority for regional development.

Last but not least, the DBE community seems today to be quite scattered. Although this did not represent a major problem for the implementation of the project, the lack of shared “knowledge” spaces is a serious burden for those regions who would like to understand, consider and eventually implement the model of digital ecosystems in their territory. Moreover, in a field like DE, the exchange of experiences can represent a real benefit for regional representatives, building the ground for a wider European Digital business Ecosystem.

The aim of the **peardrop** project is to disseminate information on DBE research and deployment and to plan some regional DBE deployment. For both aims it is crucial to have:

- More relevant and comparable information on DBE costs and benefits in order to convince regions to undertake such experimentation (since this will be possible only at their own expenses);
- A practical demonstrator of the DBE technology in order to (a) start the real implementations at regional level; (b) raise awareness on DBE among different regional actors: in particular, the private sector and SMEs who, as a matter of fact, ask for tangible demonstrations;
- A focal point for collecting knowledge and experiences to which every interested region can refer.

SECTION 2 – WORK PACKAGE PROGRESS OF THE PERIOD

2.1 peardrop work packages

In terms of division of labour, **peardrop** consisted of 7 work packages (WPs). eris@ was work package leader (WPL) for two of these:

- WP1: Coordination & Reporting (presented in section 3 of this report);
- WP2: Dissemination & Exchange of Experiences.

The remaining WPs reflected five specific aspects of DBE research and deployment (sub-domains) and each was led by one of the consortium's regional partners as follows:

- WP3: Economic Impacts on Regional Development (CSP, Piedmont);
- WP4: Legal Issues & Challenges (AEC, Aquitaine);
- WP5: Technology Infrastructure & Support Systems (TCH, Tampere);
- WP6: Business Models & Cultures (CMI, Wales);
- WP7: Financial Frameworks & Programming (EPMA, Vysocina).

2.2 Work Package 2 - Dissemination & Exchange of Experiences (eris@ WPL)

The main objectives of this work package were:

- To disseminate the results of existing DBE deployments, of DBE cluster projects, and of the **peardrop** project in particular;
- To promote interest and participation in digital ecosystems research and development in a number of regions;
- To increase the number of regions likely to implement an ecosystem approach to regional development.

In particular, relating to the dissemination and exchanges of experiences for the relevant reporting period, **peardrop** was meant to:

- Organize the **peardrop's** second International Stakeholders Workshop (ISW2) held in Gent on February 7th-8th, 2008;
- Organise a final dissemination event, held within the eris@ Annual Conference 2008 in Newport, Wales;
- Plan a specific dissemination activities targeting New Member States;
- Prepare the third **peardrop** bulletin "Updates on DBE Deployment Tools" and articles in newsletters;
- Prepare a Synthesis Guide and a DBE Toolkit for regional DBE Deployment that summarise the results of the project;
- Disseminate, through other networks and projects, the results of the project;
- Contribute to the coordination of the research efforts in this field.

Within this work package, eris@ has also produced three (instead of 2) DBE regional deployment planning case studies (D2.14).

Updates on the dissemination activities

The main type of dissemination activities undertaken in the past 12 months are summarized in the table below and checked against the target set for the entire life span of the project.

In total, during these last 12 months of activities, the **peardrop** consortium has delivered around 130 actions devoted to dissemination⁵.

⁵ The final data can still change, due to the activities that partners are still undertaking in the last weeks of the project.

Periodic Activity Report – D1.9

Activities and indicators

Activity	Indicator	Achieved (18months)	Total Target
International Stakeholder Workshop 1	Regions represented	17	20
International Stakeholder Workshop 1	Participants	50	45
International Stakeholder Workshop 2	Regions represented	13	12
International Stakeholder Workshop 2	Participants	37	40
International Stakeholder Workshop 3	Regions represented	26	25
International Stakeholder Workshop 3	Participants	77	60

Activity	Indicator	Achieved ⁶ (last 12 months)	Target (2 yrs)
Regional DBE planning	Regional DBE plans	13	12
Lessons from regional DBE planning	Regional case studies	13	12
Development of tools, models, etc.	Initial Guides (sub-domains)	6	5
Refinement of tools, models, etc.	Final Guides/Toolkit – DBE Toolkit	> 40 tools	5
Accessible Synthesis Guide	Languages	8	5
Accessible Synthesis Guide	Copies distributed	750 ⁷	300
Regional stakeholder participation	Regional actors engaged	~100	100
Regional engagement	Interviews [face to face, phone, & other]	74	50
Regional engagement	Meeting attendances	~170	150
Participation on-line	Total registered users (whole project)	180	200
Participation on-line	Web contributions/interventions	70	250
Participation on-line	Average monthly visits	350	250
Dissemination on-line	Document downloads from site	NA	500
Dissemination (press/newsletters)	Articles inserted in other's NLs	24	100
Dissemination (workshops/seminars)	Interventions at others' events	31	60
Dissemination (conferences)	Interventions at others' conferences		30
Dissemination (brochure)	Copies circulated	530	500
Increase in Regional DBE Deployment	Additional regions deploying DBE ⁸	2	5

From the results reported, it becomes evident that contractors have worked very hard in the engagement of regional actors through face to face meetings and events.

Workshop 2 “Digital Business Ecosystem: planning a regional deployment”

As mentioned in the invitations sent to the targeted audience, the aim of this second **peardrop** International Stakeholders Workshop, “Digital Business Ecosystems: Planning a Regional Deployment”, was to review the work in progress in 13 partner and associated regions, especially that relating to identification and use of models, tools and systems in support of Digital Business Ecosystems (DBE) deployment. This main objective was achieved through the definition of a well-structured agenda for the event and a follow-up action for the collection of feedback (via the “evaluation questionnaire” included in the information package).

The workshop was also the occasion for an intensive exchange of experience between regional representatives on best practice (as well as obstacles and difficulties) with respect to preparing their regional DBE deployment strategies and plans.

In fact, this workshop was planned as, and indeed was, a “working” meeting at which all participants contributed and took an active part. This was achieved through the organisation of small discussion groups and the presentation of individual regional planning experiences. Adequate time was given to discussion and for reflection on the issues arising from the practitioners' experiences and opinions.

As stated in the project description of work, attendance at the meeting was by invitation only. The consortium invited the following representatives:

- **peardrop** project partners (12);
- **peardrop** External Advisory Group (4 invites sent);
- EC Representatives/Officials (2 invites sent);
- 13 Focus Group regions (26 invites sent, on average 2 per region).

⁶ See footnote n°5

⁷ This is the estimated number, the printed copies will be ready after the submission of this report.

⁸ Attempted deployments within two year's of the project's end.

The choice of inviting only those individuals directly involved in the DBE deployment planning process with **peardrop** was due to the specific structure of the event. Being a “working” meeting, all **peardrop** associated regions were required to contribute by preparing a draft DBE Deployment plan that they were asked to present on the first day of the event.

In light of this, it was considered that the attendance of individuals external to the direct **peardrop** collaboration process would not be appropriate at that stage. It is worth mentioning that all of the 13 associated regions accompanying the **peardrop** project during its second phase were directly - or indirectly - represented at the workshop.

The following list indicates which European regions contributed to the event: **France:** Aquitaine, Nord Pas de Calais; **United Kingdom:** East Midlands, Wales; **Italy:** Emilia-Romagna, Piedmont; **Spain:** Extremadura, Valencia; **Czech Republic:** Pardubice, Vysocina; **Poland:** Pomerania; **Estonia:** Tartu; **Norway:** Telemark.

The two day workshop gave all participants the possibility to share experiences on DBE deployment planning issues. To summarise the discussions, the following conclusions can be drawn:

- There is a real interest among regions for the concept of DBE. In fact, DBE is recognised as being a viable socio-economic model for supporting regional development.
- Although a DBE technological platform exists, it is still unstable. This instability is considered as one of the major factors hindering the real deployment of DBE. Achieving a stable core platform is an urgent priority for regional development.
- Regions and DBE catalysts feel the need for a practical demonstrator of the DBE technology in order to (a) start the real implementations at regional level; (b) raise awareness of DBE among different regional actors: in particular, the private sector and SMEs who, as a matter of fact, ask for tangible demonstrations.
- The guidelines and tools provided by **peardrop** represent a positive input for regional deployment of DBE. Nevertheless, participants considered that there is still some scope for improvement. In particular, it was advised that the project:
 - Highlights in a clearer way the unique benefits of DBE;
 - Produces a “context” for the tools provided (some kind of introduction to DBE deployment);
 - Provides more concrete examples;
 - Demonstrate the link with the “knowledge economy”, encouraging SMEs to consider the concept of *co-opetition* as a means of ensuring their future success.
- DE cluster projects should develop tighter links. In this view, **peardrop** should share with OPAALS inputs on what the regional needs are, in particular in terms of DBE technology expectations.
- Today, the existing knowledge on DBE is quite dispersed. There is a need for an open space for distributed knowledge that the DBE community can use to exchange knowledge in a practical and distributed way. The value of regions being able to come together to share their experiences and have an ongoing facilitated dialogue should be considered for any future project development.

Workshop 3 “Digital Ecosystems of Knowledge, Business and Culture” (upcoming)

The final workshop was organised on Friday, 13th June 2008, in Newport, in the framework of the eris@ Annual Conference 2008. Prior to the meeting, all 13 **peardrop** associated regions were sent relevant background documents, namely:

- an introduction to the event;
- the agenda of the session for comments;
- an invitation to present their DBE Deployment Plan experience at the roundtable of the session.

Thanks to the framework organisation of the eris@ Annual Conference, all information related to the session was also available online, together with an introduction to **peardrop** and all logistical details (travel, venue etc.).

Following the feedback received from regions, eris@ then finalised the agenda and prepared some more detailed guidelines for speakers and participants of the roundtable.

Of the regions that had shown interest in presenting their experience, the following five representatives were chosen:

- **Petr Pavlinec**, Vysocina, Czech Republic;
- **Gerallt Llewelyn Jones**, Wales, United Kingdom;
- **Silvano Bertini**, Emilia Romagna, Italy;
- **Luis Casas Luengo**, Extremadura, Spain;
- **Julie Bagieu**, Aquitaine, France;

The workshop was chaired by **Patrick Sullivan**, from CMI International, and was attended by more than 70 people.

At arrival, the **peardrop** team made the following documentation available for participants:

- the 3 **peardrop** bulletins on Aragón and West Midlands and on DBE Deployment Planning;
- the **peardrop** brochure;
- copies of the draft Synthesis Guide of DBE Deployment Planning;
- copies of the 12 Regional DBE Case Studies;
- copies of the DBE Book (hard copy & DBE CD-ROM version).

Moreover, the project also had an **information stand** at the exhibition area for the whole duration of the conference.

Being part of a wider event, the final workshop has benefited from a wider dissemination effort. Invitations were sent to different organisations, regions and individuals having already worked with the DBE concept but also others being completely new to it, including, as already mentioned, a tailored invitation was sent to the 13 partner and associated regions that had been collaborating in the preparation of the Case Studies and in the validation of the project outputs.

In general terms, the workshop has been the occasion for:

- Introducing the concept of the “Digital Ecosystems”, from three different perspectives related to the sharing of knowledge, business and culture. This was done, in particular with the speeches of Francesco Nachira, Kees Rovers, Francesca Bria and Gerallt Llewelyn Jones;
- Sharing experiences with regions that have already approached the DBE concept, as a potential solution to some of their local needs. A round table was dedicated to this as well as an open discussion;
- Presenting **peardrop** work and outputs, and the existing links with those “follow-up” actions that the European Commission has put in place in the field of DBE (DEN4DEK) as well as with the ERA Roadmap.

This workshop was planned as, and indeed was, a mix between a seminar and a workshop, since the first part was dedicated to introductory presentations, and the second one to a roundtable and discussions.

As for the attendance, as indicated by the attached attendance list (Annex II), participants at the **peardrop** Final International Stakeholders Workshop can be categorised as follows:

- European Commission Representatives: 1
- **peardrop** (partners and External Advisory Group): 13
- Focus Group Regions: 12
- Others (regions or other organisations): 51

Travel and subsistence grants were at the disposal of those partner/associated regional representatives needing financial support to participate in the workshop (maximum 1 representative per region).

It should also be mentioned, that although the people attending the parallel session were 77, eris@ granted the project a 10 minutes “reporting back session to plenary”, which allowed an even wider audience for the main session’s conclusions.

Specific dissemination strategy targeting New Member States

The strategy comprises the dissemination of project results to additional key audiences as well, in particular:

- Database of **regional contacts** in the Czech Republic : 12 Regional Chambers of Commerce; Information Points for Entrepreneurs; Vysocina Regional Authority; Business Incubators in 4 regions – Vysocina, Pardubice, Ostrava, Brno; Network of Business Incubators – Trebic/Vysocina, Czech

Republic; Business School of Pardubice University; Banska High School – Ostrava region; Business Innovation Centres in 3 regions; Association of Regions of the Czech Republic/ IT departments experts

- **Key contacts** in NMS: Poland - Malopolska Region, Cities on Internet Association - Malopolska region, Silesia Region, Lower Silesia; Slovakia – Kosice Region, Technical University Kosice Bratislava; NISPAcee; Bratislava, Slovakia; Hungary – Budapest, Hungarian Association of IT companies;
- **High level political contacts**, including NMS and candidate countries: Ministry of Internal Affairs, IT department, Czech Republic; Ministry of Finance, Czech Republic; Ministry of Industry, Czech Republic; Federal Ministry of Finance, IT Department, Austria; Ministry of Finance, Information Society department, Slovakia; State Secretariat of Slovenian Government; Prime Minister Office, Hungary; Ministry for Electronic Government Affairs, Latvia; State Chancellery, Estonia; Council of Ministers/Centre for Information, Communication and Management Technologies, Bulgaria; Ministry of Public Administration, Croatia; State Secretariat of Government, Romania; Ministry of Foreign Affairs, IT Department, Ukraine; Prague Municipality, Czech Republic; Vysocina Regional Authority, Czech Republic;
- General public. EPMA database of personal contacts contains about **50 experts from NMS** and such countries as Croatia, Ukraine, Montenegro, and Serbia. Those experts are visiting EPMA events or cooperating with EPMA in EU projects, related to development of Information Society.

Moreover, EPMA organised two dissemination workshops targeted to New Member States:

- “Digital Business Ecosystem: an opportunity for regional development” – Prague, Friday, 25th of April 2008;
- “Digitální ekosystémy pro podnikání: příležitost pro regionální rozvoj Seminář pro nové členské státy” [*Digital Business Ecosystem: an opportunity for regional development*] - Jihlava, Wednesday 4th June 2008.

1. Prague workshop – Friday, 25th April 2008

The aim of the **peardrop** workshop in Prague (Friday, 25th April 2008, back to back to the 6th EEGGov Days) was to present the concept of Digital Business Ecosystem (DBE) and the potential opportunities that it offers to regional development to regional stakeholders from New Member States. This was done through presentations and discussions relating to:

- The Digital Business Ecosystem concept;
- The introduction of **peardrop**'s DBE Toolkits;
- The presentation of some regional DBE planning experiences and the introduction of the potential opportunities that DBE offers to regional development to NMS regions.

According to objectives presented above, this event was focused on NMS regional stakeholders that may be interested in future development of their region and are familiar with the innovation strategy and development planning of the respective territory.

Contacts on target audience were selected from different sources: eris@ database of contacts, EPMA databases, contact details presented in DBE related projects and others. From 12 New Member States the main attention was paid to the following Eastern European States: Slovakia, Poland, Hungary, Slovenia, Estonia, Latvia, Lithuania, Bulgaria and Romania.

In doing so, EPMA has also completed the database of key contacts that was used for direct emailing and that will be used by coordinator for dissemination purposes in future.

The Workshop was organized in close relation with the International Conference “[6th Eastern European eGovernment Days](#)” (6th EEGGov Days) that took place on April 23 – 25, 2008 in Prague. This decision was taken because of the synergies that the two events were creating.

Moreover, in addition to the **peardrop** specific workshop, the previous day, in the frame of the 6th EEGGov Days, EPMA organized a special session dedicated to DBE issues and to the transfer of knowledge and experiences in this field.

More details available at: http://www.peardrop.eu/events/Pages/peardrop_events.aspx

2. Jihlava workshop Wednesday - 4th June 2008

In addition to this event, early June 2008, a smaller workshop will also be organised by EPMA in Jihlava - main city in Vysocina. This event was focused on Czech and Slovak regional stakeholders that may be interested in future development of their region and are familiar with the innovation strategy and development planning of the respective territory.

The workshop was attended by 12 participants, coming from 7 regions (both from Czech Republic and Slovakia).

From the event, EPMA drew the following conclusions:

- The real conditions for DBE deployment in Czech and Slovak regions are based on the priorities of every region. ICTs are mostly one of those priorities, but generally not in the first place;
- The number of high-tech companies is small and, in small regions like the ones in Czech Republic and Slovakia, it would be useful to support their cooperation on wider territorial basis.
- The process of adoption of the idea of DBE in new member states can take longer than in regions of the EU15 states.

In light of this, it was recognized that **peardrop** acted as an inspiring agent across the regions and that its activities were a good starting point for supporting the mindset of agents in the regions.

More details available at: http://www.peardrop.eu/events/Pages/peardrop_events.aspx

Collaboration with other DE Cluster projects.

Since its early start, the **peardrop**'s consortium agreed to share its results with OPAALS, in order to contribute to the creation of a common repository of information on DBE. Following repeated contacts from eris@'s side, end of November 2007 OPAALS has foreseen some web space for **peardrop** documents in the project's portal. Approved deliverables are therefore available at: <http://files.opaals.org/PEARDROP/>.

Mid February 2008, on the basis of the results of the second International Stakeholders Workshop, **peardrop** has also shared with OPAALS representatives the main conclusions of the event. These because some issues emerged from the discussions were considered of high relevance for OPAALS future activities.

In the last months of the project **peardrop** has had further exchanges with OPAALS. A representative of the Network was also present at the Final International Stakeholders Workshop in Newport.

As with OPAALS, **peardrop** has kept tight contacts with the other cluster projects. In particular, some exchanges of information and project results were done with SEAMLESS and LEKTOR. As for the latter, a representative of the peardrop, from Aquitaine Europe Communication, was also invited to attend the LEKTOR workshop as a speaker (more info, refer to: <http://www.ubique.org/lektor/Presentations/Oumeira%20Tegally.pdf>).

Preparation of the third **peardrop** bulletin "Updates on DBE Deployment Tools"

Given the launch of the new project portal and the publication of the draft "DBE Toolkit", eris@ considered useful to produce a short update on the project results (available at: http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PEARDROP.Updates.pdf). The bulletin was used for dissemination purposes during 2008, and copies were also distributed at the final workshop.

Preparation of the Synthesis guide and a DBE Toolkit for regional DBE Deployment

The objective of the Synthesis Guide was to provide an overview of the guidance and tools produced by **peardrop** to support regions in assessing the potential of Digital Business Ecosystems (DBE) and in the planning of its deployment. This Guide also provides a summary and the background of the DBE concept development, as well as some illustrative examples of DBE deployment plans (to give a flavour of how DBE can be applied).

The English version of the final guide is at this stage under refinement; therefore it will soon be available for download at: http://www.peardrop.eu/library/DBE_Library/Pages/peardrop_deliverables.aspx.

In the next weeks, some printed copies of the English version will also be made available, together with the electronic version of the document in French, Czech, Finnish, Estonian, Spanish, Polish and Italian.

Another key output produced by **peardrop** is the DBE Deployment Planning Framework and the accompanying DBE Toolkit. The purpose of this set of tools was to support regions in analysing the prospects for, and planning of, a DBE deployment in their territory. The DBE Deployment Planning Framework covers in fact the main implementation aspects associated with planning a regional deployment of DBE, such as:

- Tools to understand and assess the benefits of DBE in meeting specific local needs and regional development policy;
- Elements to accompany and stimulate the awareness raising process;
- Templates and checklists to make sure that the right and necessary legal issues, related to the deployment of DBE, are covered;
- Suggestions on the specific technology and skills required for a DBE deployment;
- Hints on the potential sources of funding for DBE deployment and some suggestions on DBE financial engineering.

These element or tools have been presented in the form of charts, templates, memos, planning systems, indicative budgets, presentations, etc. to be adapted by the user according to his/her specific regional context.

In conclusion, the DBE Deployment Planning Framework provides a 'starting point' for regions interested in considering deployment of a DBE.

It is important to emphasise that, in producing this output, **peardrop** offered a framework for regional DBE deployment planning and a Toolkit to support such efforts. In recognition of the fact that 'one size' will not fit all, **peardrop** did not advocate a single approach to regional DBE deployment planning; rather, it suggested a variety of steps and processes that regional planners (and policy makers) might want to consider, while taking into account their own particular needs and issues.

Contributing to the coordination of the research efforts in this field (ERA Report)

Although **peardrop** did not have the aim of organizing consultation activities specifically related to the European Research Area (ERA), during the last year of activities, the **peardrop** project has followed and contributed to the ERA coordination activities that were organized. In particular, the contribution focused on the activities related to the implementation, deployment and monitoring of the Digital Business Ecosystems model.

This collaboration took the form of:

- Contribution to the questionnaire to identify ERA related activities (May 2008);
- Active participation to the "ERA Coordination Initiative in the field of Networked Enterprise"⁹ – 3rd Workshop - Brussels, April 15th, 2008 (the previous meetings were not attended because not directly related to the topic covered by the **peardrop** project).
- Contributions to the ERA coordination reports contracted to Q-PLAN¹⁰;
- Support in the organization of ERA workshops (disseminating information and engaging with potential participants);
- Participation at cluster and concentration meetings (Brussels May 2007 and Rome February 2008).

Production of three DBE regional case studies (D2.14)

Within this work package, eris@ has also collaborated with key actors in Extremadura and Valencia and Pomerania, three associated regions from Spain and Poland. Those regions have used and assessed the tools developed by the consortium for preparing, planning and implementing the deployment of a regional digital business ecosystem; the results of the regional planning experience have then been collated in the form of short regional **case study reports**.

The three documents have been produced in tight collaboration with the regional partners, to ensure that the information reported were accurate, but also to tight the cooperation with those regions that, one day, might decide for the real deployment of DBE in their territory.

To access the case study reports, please refer to:

⁹ For more details please refer to: <http://www.networked-enterprise-era.eu/newsdetails.php?id=28>

¹⁰ Q-PLAN North Greece Ltd. (www.gplannng.gr) is leading the implementation of the current ERA Coordination Initiative in cooperation with Q-PLAN S.A. and by involving a multinational Team of 29 Experts (8 internal and 21 external) of complementary fields, from 18 different European countries.

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Extremadura Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Extremadura.EC.NEW.pdf

Valencia Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Valencia.EC.NEW.pdf

Pomerania Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.%20Pomerania.EC.NEW.pdf

For more information on contractors' involvement within this WP, please see annex III. The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual/Forecast delivery date	Estimated person-months	Lead contr
D2.1	First Dissemination & Promotion Plan, DPP1	WP2	M1	29 th September 2006	2	1
D2.2	Design & Publication of peardrop brochure	WP2	M2	Mid April 2007	0,5	1
D2.3	Project web site operational (First edition)	WP2	M4	Mid January 2007	2,5	1
D2.4	Update of Dissemination & Promotion Plan, DPP2	WP2	M6	14 th April 2007	1,5	1
D2.5	Report on the International Stakeholders Workshop 1	WP2	M10	6 th August 2007	1,5	1
D2.6	Guidelines for identifying, approaching and communicating with key target audience	WP2	M11	11 th September 2007	2	1
D2.7	Update of Dissemination and Promotion Plan , DPP3	WP2	M12	15 th October 2007	1,5	1
D2.8	Report on the International Stakeholders Workshop 2	WP2	M17	13 th March 2008	1,5	1
D2.9	Update of Dissemination and Promotion Plan , DPP4	WP2	M18	7 th April 2008	1,5	1
D2.10	Synthesis Guide & Toolkit for Regional DBE Deployment	WP2	M23	27 th August 2008	5	1
D2.11	Report on International Stakeholders Workshop 3	WP2	M24	19 th August 2008	1.5	1
D2.12	Report on peardrop's contribution to ERA coordination activities	WP2	M24	27 th August 2008	2	1
D2.13	Translation of the Synthesis Guide & Toolkit for Regional DBE Deployment into French, Italian, Finnish, Czech, Spanish and Polish	WP2	M24	27 th August 2008	2	1
D2.14	Two case studies (one for Spanish and one from a Polish associated region) based on preparing plans for DBE deployment and related eAdoption tools and techniques in use by regional actors.	WP2	M18	April 2008	2	1

Milestones List

Milestone no.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M2.1	Design and publication of peardrop 'brochure'	WP2	M2	Mid April 2007	1
M2.2	Requirement Specification for web site	WP2	M2	November 2006	1
M2.3	Launch of the project web site	WP2	M4	January 2007	1
M2.4	Set up of the Project Management Library & Thesaurus	WP2	M9	Early September 2007	1
M2.5	Selection of Associated regions	WP2	M10	By early October 2007	1
M2.6	International Stakeholders Workshop 1	WP2	M10	May 2007	1
M2.7	International Stakeholders Workshop 2	WP2	M17	February 2008	1
M2.8	International Stakeholders Workshop 3	WP2	M23	June 2008	1

2.3 Work Package 3 - Economic Impact & Regional Development (CSP WPL)

The prime objectives of WP3 in the lifespan of the project were to:

- Undertake macro-economic analyses of the actual and potential impacts of regional DBE deployment on regional economies and, in particular, to gather practical and concrete evidence of the benefits, costs, risks and threats associated with deployment (and non-deployment) of a regional ecosystem. The analysis will seek to:
 - enumerate and quantify the benefits and costs,
 - identify the risks and how to minimise them, and assess any threats and how to overcome them,
 - identify the barriers to successful DBE deployment and how to surmount them,
 - collect and develop/adapt tools and models to help simplify and accelerate DBE deployment.
- Collect and collate research findings and practical results concerning different approaches to DBE deployment in a variety of differing regional contexts and thereby to better understand what could constitute an optimal approach according to a regional taxonomy;
- Evaluate how different models of regional governance may be an important factor for the deployment of DBEs;
- Engage regional decision makers in the discussion on how to deploy DBE;
- Assemble, assess, develop or adapt tools, techniques and models (from actual deployment experiences and/or scenario planning exercises) that could assist key actors responsible for regional development (including, for example, development agencies and other catalysts) to support and engage in regional ecosystem deployment;
- Develop DBE deployment plans in two regions and thereby validate the tools, techniques and models developed by **peardrop**.

In particular, and during the second reporting period, the aim was to produce systems, tools, templates, check-lists, guidelines and models that can assist regions to plan and implement digital ecosystems. Moving from a general framework defined collectively, with the support of other partners, CSP produced a number of tools helping regions in understanding how DBE can fit their needs and support their policies. In particular, the work on this work package consisted in the preparation of elements on:

- The macro-economic analysis of the regional economy and the potential opportunities from deploying DBE” aimed at getting a “picture” of the economic regional framework and of its main challenges;
- The SWOT analysis, aimed at helping region to gain a better understanding of the DBE implementation potential in their region; this tool moves from a general SWOT analysis, developed by CSP during PEARDROP first phase, to DBE deployment in a regional context.

Since DBE can be a useful mean to face different regional issues/challenges/problems, CSP also produced some tools enabling the identification of the DBE role in supporting specific regional policies, namely:

- Providing ideas on how DBE can be used, within a regional strategy, in order to improve the economic performance of a region;
- Illustrating the benefits of DBE implementation in support regional strategies;
- Helping regions in gaining the engagement of political leaders - sketching the main issues/reasons behind a regional implementation of DBE;
- Identifying the sector relevant “features” for selecting the DBE pilot;
- Presenting examples of three types of existing networks, giving some hints in order to identify which of these are present in their own region and some tips concerning how each one influence the DBE deployment;
- Helping to ascertain the ‘readiness’ of the sector(s) chosen for the DBE implementation;
- Summarising the key issues faced by previous DBE pilot projects. The aim of the document is to help regions in considering the practical issues of a DBE regional deployment;

- Estimating the costs and benefits arising from DBE implementation. The benefits are derived from data collected through the DBE SWOT analysis and regional benefit analysis. The costs analysis is derived from a framework already developed in the DBE Integrated Project.

It should be mentioned that, during the various dissemination activities undertaken by the consortium, the tools were tested and feedback on them was also collected.

Taking into consideration the changes suggested, the **peardrop** consortium revised the previous tools and finalised the DBE Toolkit for the regional deployment of DBE (the decision on which changes to implement and on the final shape of the toolkit was taken during the project management committee held in Prague end of April 2008) Elements can be downloaded from:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

Within work package three (WP3), CSP was also responsible for the collaboration with Emilia Romagna and Piedmont, the two Italian regions that, during the last twelve months, have been working on identifying a possible regional DBE implementation. CSP supported their DBE deployment planning by a strong cooperation: through meetings and conference calls, as well as e-mail exchange. Piedmont and Emilia Romagna regions were both represented at both the Second and the Final International Stakeholder Workshops, where they actively participated.

This effort was finally concluded with the production, for each region, of a Case studies in which the regional experiences was presented and its main output were synthesised. These case studies went in-depth in all the section of a DBE deployment plan in order to provide inputs for other regions interested in deploying a DBE.

Piedmont Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Piemonte.EC.NEW.pdf

Emilia Romagna Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Emilia%20Romagna.EC.NEW.pdf

For more information on the contractors' involvement within this WP, please see annex III. The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual delivery date	Estimated person-months	Lead contr.
D3.1	Initial (Draft) Toolkit on the state of the art on Economic Impacts on Regional Development of DBE deployments - and on the obstacles and hindrances faced by regional authorities and their agents in promoting and supporting e-Adoption and deployment of DBE	WP3	M9	20 th July 2007	3	2
D3.2	Translation of the draft toolkit in Italian, French, Finnish, Czech, Spanish, Polish	WP3	M10	October 2007	1	2
D3.3	Two Case Studies based on preparing the plans for DBE deployment	WP3	M18	April 2008	3	2
D3.4	Revisions to and production of a final version of the Guide relating to Economic Impacts on Regional Development	WP3	M22	August 2008	2	2
D3.5	Translation of the final Guide on Economic Impacts on Regional Development of DBE Deployments into Italian, French, Finnish, Czech, Spanish and Polish	WP3	M23	August 2008	2	2

Milestones List

Milestone no.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M3.1	Agreement of the project partners regarding the critical success factors for regional policy formulation regarding DBE deployments and associated systems for support of e-Adoption	WP3	M6	30 th April 2007.	2
M3.2	Stakeholders Workshop leading to the refinement of the draft toolkit	WP3	M9	22 nd May 2007	2
M3.3	Identification of the Italian associated region for the preparation of the Deployment Plan	WP3	M10	September 2007	2
M3.4	Stakeholders workshop leading to the refinement of DBE Deployment Analysis	WP3	M16	March 2008	2
M3.5	Agreement on DBE deployment tools by project partners	WP3	M17	February 2008	2

2.4 Work Package 4 - Legal Issues & Challenges (AEC WPL)

The prime objectives of WP4 were to:

- Collate evidence and results regarding the extent, nature and type of legal issues and challenges – and accompanying solutions - associated with DBE deployments and advanced uses of ICT for collaborative and networked enterprises;
- Analyse the new legal issues and challenges and understand how these, according to national (and even regional) specificities, can create specific but different obstacles, barriers, and bottlenecks according to (type of) region;
- Gain insights into the ways in which legal issues can hinder regional DBE deployment in particular.
- Evaluate the legal challenges from the perspective of a regional (or national) taxonomy and propose solutions, approaches, tools or models that will help regional administrations and their development agencies to overcome such legal obstacles to DBE deployment;
- Engage regional decision makers in the discussion on how to deploy DBE;
- Assemble, assess, develop or adapt tools, techniques and models (from actual deployment experiences and/or scenario planning exercises) that could assist key actors responsible for regional development (including, for example, development agencies and other catalysts) to support and engage in regional ecosystem deployment;
- Develop DBE deployment plans in two regions and thereby validate the tools, techniques and models developed by **peardrop**.

In the framework of the project activities, AEC, as leader of this work package, elaborated the elements of the DBE Deployment plan guide related to Legal Issues and Governance. Among others, the elements comprise:

- Examples of how the “governance” issue was dealt with in the three DBE pilots;
- Explanations on how DBE can be dealt with, using the legal tools like: Public-Private collaboration; Call for proposes/ tenders; Work law; Competition issues; Authentications and authorization issues (digital); Data protection & security;
- Presentation of aspects to be covered in the Consortium Agreement;
- Examples of clauses to be included in contracts;
- Check list of questions to be answered by the various stakeholders is provided as well, with a view to helping the stakeholders understand which specific legal issues are relevant in their regional framework.

Elements can be downloaded from:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

In parallel to this activity, within work package four, AEC has undertaken some dissemination of DBE knowledge to potential actors within the Aquitaine Region and Nord Pas de Calais. The aim of these actions was to create a ‘buzz’ around the DBE concept and bring about an interest from the selected local authorities. AEC supported the planning process of a DBE deployment in those two regions through meetings and conference calls, as well as e-mail exchange. The result of the cooperation comprised the contribution of the two regions at the Second International Stakeholder Workshop.

To achieve such results, there has been a need to translate and explain DBE documents to stakeholders. It has been important to give public and private actors the time to assimilate all the information presented to them and to examine the results produced in reality before being able to build examples through case studies.

Aquitaine Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Aquitaine.EC.NEW.pdf

Nord Pas de Calais Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Nord%20Pas%20de%20Calais.EC.NEW.pdf

For more information on the contractor’s involvement within this WP, please see annex III. The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual/Forecast delivery date	Estimated person-months	Lead contr
D4.1	Initial (Draft) Toolkit on the state of the art on Legal Issues & challenges in DBE Deployment - and on the obstacles and hindrances faced by regional authorities and their agents in promoting and supporting e-Adoption and deployment of DBE	WP4	M9	20 th July 2007	3	3
D4.2	Translation of the draft toolkit in Italian, French, Finnish, Czech, Spanish, Polish	WP4	M10	October 2007	1	3
D4.3	Two Case Studies based on preparing the plans for DBE deployment	WP4	M18	April 2008	3	3
D4.4	Revisions to and production of a final version of the Guide relating to Legal Issues & Challenges	WP4	M22	August 2008	2	3
D4.5	Translation of the Final Guide on Legal Issues & Challenges into Italian, French, Finnish, Czech, Spanish and Polish	WP4	M23	August 2008	2	3

Milestones List

Milest one n.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M4.1	Agreement of the project partners regarding the critical success factors for regional policy formulation regarding DBE deployments and associated systems for support of e-Adoption	WP4	M6	30 th April 2007.	3
M4.2	Stakeholders’ Workshop leading to the refinement of the draft toolkit	WP4	M9	22 nd May 2007	3
M4.3	Identification of the French speaking associated region for the preparation of a Deployment Plan	WP4	M10	September 2007	3
M4.4	Stakeholders’ workshop leading to the refinement of DBE Deployment Analysis	WP4	M16	March 2008	3
M4.5	Agreement on DBE deployment tools by project partners	WP4	M17	February 2008	3

2.5 WORK PACKAGE 5 - Technology Infrastructure & Support Systems (TCH WPL)

The prime objectives of WP5 were to:

- Undertake analyses of actual and still-needed infrastructure and related support tools necessary for regional DBE deployment and, in particular, to catalogue practical information about such systems including their functionalities and relative costs and benefits;
- Describe the ways in which key information and communication technologies are deployed in projects of the DBE cluster and in actual regional DBE deployments in early-adopter regions;
- Investigate and draw together evidence and results concerning tools, technologies and systems already deployed or under development to support collaborative networked businesses and implementation of successful digital business ecosystems;
- Collect and collate research findings and practical results concerning technology infrastructure and related DBE support systems in a variety of differing regional contexts and thereby better understand optimal approaches according to a regional taxonomy;
- Engage regional decision makers in the discussion on how to deploy DBE;
- Assemble, assess, develop or adapt tools, techniques and models (from actual deployment experiences and/or scenario planning exercises) that could assist key actors responsible for regional development to support regional ecosystem deployment;
- Develop DBE deployment plans in two Nordic/Baltic regions and thereby validate the tools, techniques and models developed by **peardrop**.

In the last year of activities TCH, work package leader, has lead the work of the Consortium on the production the DBE deployment tools related to technological infrastructure and support systems (being the responsible of the section of the guide dealing with such issues). The elements that TCH prepared for this exercise cover aspects such as:

- What is DBE as a technology platform
- What technical requirements DBE has in terms of:
 - network access
 - terminals
 - servers
 - software platform
- How DBE applications are created
 - software that is used to create DBE applications
 - technical skills that are needed
- How DBE applications are installed on end user terminals
- How DBE applications are used
- What kind of DBE applications already exist and where they can be found
 - names and links to companies that have created DBE applications.

Elements can be downloaded at:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

The tools were validated and agreed with the other partners and, together with the rest of the elements; these have been presented to associated regions. During the validation process, TCH worked in particular with the region of Tartu (Estonia) and with Telemark (Norway). The collaboration was developed through a series of face to face meetings and email exchanges which aimed at accompanying the region in the use of the tools and in the planning process.

The result of this support was presented at the Second International Stakeholders workshop, for which both regions had prepared a presentation and was reported in the form of regional case studies.

Telemark Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Telemark.EC.NEW.pdf

Tartu Case study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Tartu.EC.NEW.pdf

For more information on contractors' involvement within this WP, please see annex III. The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual/Forecast delivery date	Estimated person-months	Lead contr.
D5.1	Initial (Draft) Toolkit on the state of the art on Technology Infrastructure & systems for DBE deployments identifying costs and benefits, gaps in provision and proprieties for future development.	WP5	M9	20 th July 2007	3	4
D5.2	Translation of the draft toolkit in Italian, French, Finnish, Czech, Spanish, Polish	WP5	M10	October 2007	1	4
D5.3	Two Case Studies based on preparing the plans for DBE deployment.	WP5	M18	April 2008	3	4
D5.4	Revisions to and production of a final version of the Guide relating Technology Infrastructure & Support Systems	WP5	M22	August 2008	2	4
D5.5	Translation of the Final Guide on Technology Infrastructure & Support Systems into Italian, French, Finnish, Czech, Spanish and Polish	WP5	M23	August 2008	2	4

Milestones List

Milestone no.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M5.1	Agreement of the project partners regarding the critical success factors for regional policy formulation regarding DBE deployments and associated systems for support of eAdoption	WP5	M6	30 th April 2007.	4
M5.2	Stakeholders Workshop leading to the refinement of the draft toolkit	WP5	M9	22 nd May 2007	4
M5.3	Identification of the Nordic/Baltic associated regions for the preparation of Deployment Plans	WP5	M10	September 2007	4
M5.4	Stakeholders workshop leading to the refinement of DBE Deployment Analysis	WP5	M16	March 2008	4
M5.5	Agreement on DBE deployment tools by project partners	WP5	M17	February 2008	4

2.6 WORK PACKAGE 6 - Business Models & Cultures (CMI WPL)

The prime objectives of WP6 are to:

- Analyse from a *micro-economic perspective* the issues relating to DBE deployment facing SMEs and to gather evidence and systems that encourage or inhibit small enterprises to become networked firms (evidence of the benefits; identification of risks, enumeration of threats and assessment of barriers);
- Investigate and draw together available evidence and results regarding the different approaches, programmes, systems, models and other support mechanisms deployed to support the development of eBusiness and implementation of successful digital business systems;
- Assess the extent to which differing regional business models and cultures play a critical role in helping (or hindering) development of new collaborative and networked forms of working that enable SMEs to adopt new processes, engage in new methods of work organisation, develop new products and services, and reach new markets, taking due account of the diversity of European regions and inter-regional variations;
- Engage regional decision makers in the discussion on how to deploy DBE;

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- Assemble, assess, develop or adapt tools, techniques and models (from actual deployment experiences and/or scenario planning exercises) that could assist key actors to support and engage in regional ecosystem deployment;
- Develop DBE deployment plans in two regions and thereby validate the tools, techniques and models developed by **peardrop**.

As with the rest of the Consortium, CMI, as leader of this work package, has contributed to the preparation of the DBE deployment plan guide. In the framework of WP6, CMI monitored, in particular, the development of the elements comprising “chapter 2” covering the aspects of awareness raising and the gaining of commitment from key stakeholders in the region.

With more detail, the chapter was completed with:

- Definitions of the key roles to be undertaken in a DBE deployment and the profiles developed for each role;
- The provision of examples of the type of organisations who could typically fulfil the roles;
- Details of the key target audiences to be engaged with and the main messages to be conveyed to them were defined and elaborated.

Elements can be downloaded at:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

As for the collaboration with UK regions, CMI undertook a detailed planning for DBE deployment in Wales (with the Welsh Assembly Government and its partners) and in East Midlands. In the first case, specific DBE meetings were held with the Môn & Menai Programme Director and with the Holyhead Port Director. In support of such collaboration with regions, CMI organised:

- A technology workshop in Wales to better define the DBE technology platform, as well as its applications and services requirements;
- A stakeholder workshop in Bangor, North Wales, to engage more widely with stakeholders to discuss their roles and responsibilities in the planned DBE deployment;
- Meetings with Nottingham City Council to discuss a specific DBE deployment for the bioscience cluster in the city.

The outcomes of these collaborations are the two Case Study Reports that CMI has prepared in the framework of **peardrop**.

Wales Case Study (Mentor Mon):

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Wales.EC.NEW.pdf

East Midlands (Nottingham):

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.East%20Midlands.EC.NEW.pdf

For more information on this contractors' involvement within this WP, please see annex III. The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual/Forecast delivery date	Estimated person-months	Lead contr.
D6.1	Initial (Draft) Toolkit on the state of the art on Technology Infrastructure & systems for DBE deployments identifying costs and benefits, gaps in provision and proprieties for future development	WP6	M9	20 th July 2007	3	5
D6.2	Translation of the draft toolkit in Italian, French, Estonian, Czech, Spanish, Polish and Finnish	WP6	M10	October 2007	1	5
D6.3	Two Case Studies based on preparing the plans for DBE deployment	WP6	M18	April 2008	3	5
D6.4	Revisions to and production of a final version of the Guide relating Business Models & Cultures	WP6	M22	August 2008	2	5
D6.5	Translation of the Initial Guide on Business Models & Cultures into Italian, French, Finnish, Czech, Spanish and Polish	WP6	M23	August 2008	2	5

Milestones List

Milestone no.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M6.1	Agreement of the project partners regarding the critical success factors for regional policy formulation regarding DBE deployments and associated systems for support of eAdoption	WP6	M6	30 th April 2007.	5
M6.2	Stakeholders Workshop leading to the refinement of the draft toolkit	WP6	M9	22 nd May 2007	5
M6.3	Identification of English-speaking associated region for the preparation of the Deployment Plan	WP6	M10	September 2007	5
M6.4	Stakeholders workshop leading to the refinement of DBE Deployment Analysis	WP6	M16	March 2008	5
M6.5	Agreement on DBE deployment tools by project partners	WP6	M17	February 2008	5

2.7 WORK PACKAGE 7 - Financial Frameworks & Engineering (EPMA WPL)

The prime objectives of WP7 are to:

- Investigate public aid schemes for ICT adoption for business in a variety of member states and regional contexts, including:
 - national schemes (e.g. national investment support regimes, general (national) investment support for major ICT projects, loan guarantee schemes for SMEs, and grants for new technology);
 - regional investment support (e.g. Regional development grants, Regional Selective Assistance (projects & training), and specific regional practices;
 - the European financial environment, investment and development support, including SF; loans from European Investment Bank; Grants from ERDF; Financial regulations & environments in different member states.
- Study the different kinds of Public-Private Partnerships (PPPs) used across Europe, including those specifically formed to establish business incubators and science/technology parks; the new functions and emerging roles of Chambers of Commerce – and models such as One-Stop-Shops for business support and their practical forms – will also be studied, along with examples of currently used methods of estimating the public value of such business networks by stakeholders and regional governments.
- Identify the different kinds of regional contextual factors that encourage innovative and transformative uses of ICT in some places and not in others, especially with regard to public investments and interventions.
- Engage regional decision makers in the discussion on how to deploy DBE.
- Assemble, assess, develop or adapt tools, techniques and models (from actual deployment experiences and/or scenario planning exercises) that could assist key actors responsible for regional development (including, for example, development agencies and other catalysts) to support and engage in regional ecosystem deployment.
- Develop DBE deployment plans in two regions and thereby validate the tools, techniques and models developed by peardrop.

For the period reported in this document, the activities undertaken under this work package comprised the following actions lead by EPMA (work package leader).

Concerning the elements of the DBE Deployment Plan elaborated within this work package, the tools presented were:

- A general introduction of the funds available;
- A proposal of basic costs and funds to be adapted according to regional conditions and requirements;
- Ready-made tools for calculating a cost benefits analysis;
- A set of practical actions in support of DBE Funding.

Elements can be downloaded at:

http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx

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In parallel, EPMA has built an intensive communication with the regional partners in Vysocina and Pardubice (carried out via face to face meetings as well as email/phone contacts). The aim was to support Vysocina and Pardubice in the process of drafting a regional DBE deployment plan. The results of this activity and of the collaboration were presented at the Second **peardrop** International Stakeholders Workshop.

The collaboration with the regions, that is continuing, was also the occasion to collect feedback on the project tools.

The main result of the work undertaken with the Vysocina and the Pardubice region was the production of two short case study reports, both published in the project website and presented at the final peardrop workshop.

Vysocina Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Vysocina.EC.NEW.pdf

Pardubice Case Study:

http://www.peardrop.eu/library/DBE_Library/DBE%20Library/PD.CS.Pardubice.EC.NEW.pdf

For more information on contractors' involvement within this WP, please see annex III. The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual/Forecast delivery date	Estimated person-months *)	Lead contr.
D7.1	Initial (Draft) Toolkit on the state of the art on Financial frameworks & Engineering on DBE deployments - and on the obstacles and hindrances faced by regional authorities and their agents in trying to secure public funds support for e-Adoption and deployment of DBE.	WP7	M9	20 th July 2007	3	6
D7.2	Translation of the draft toolkit in Italian, French, Finnish, Czech, Spanish, Polish	WP7	M10	October 2007	1	6
D7.3	Two Case Studies based on preparing the plans for DBE deployment.	WP7	M18	April 2008	3	6
D7.4	Revisions to and production of a final version of the Guide relating Financial Frameworks & Engineering		M22	August 2008	2	6
D7.5	Translation of the Final Guide on Financial Frameworks & Engineering into Italian, French, Finnish, Czech, Spanish and Polish		M23	August 2008	2	6

Milestones List

Milestone no.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M7.1	Agreement of the project partners regarding the critical success factors for regional policy formulation regarding DBE deployments and associated systems for support of e-Adoption	WP7	M6	30 th April 2007.	6
M7.2	Stakeholders Workshop leading to the refinement of the draft toolkit	WP7	M9	22 nd May 2007	6
M7.3	Identification of the Italian associated region for the preparation of the Deployment Plan	WP7	M10	September 2007	6
M7.4	Stakeholders workshop leading to the refinement of DBE Deployment Analysis	WP7	M16	May 2008	6
M7.5	Agreement on DBE deployment tools by project partners	WP7	M17	February 2008	6

SECTION 3 – CONSORTIUM MANAGEMENT

3.1 Introduction

The main objectives of the consortium management tasks (under Coordination & Reporting – Work Package 1 - eris@ WPL) are to:

- Ensure the project meets its own aims and objectives;
- Provide effective coordination with and between partners, Commission services and with the main regional stakeholders;
- Maximise exploitation of, and feedback on, existing and emerging ecosystem deployment and research.

To achieve the goals of the project, coordination comprises the organisation of project management committee (PMC) and review meetings, preparing the interim reports and establishing and organising the Advisory Committee.

eris@'s coordination effort has been guaranteed by weekly mailings to the **peardrop** mailing list (Peardrop@announce.erisa.be), personal phone calls and administrative support – i.e. providing project partners with detailed financial guidelines, standardized project presentations, various templates to be used during the life span of the project, etc.

In addition to the organization of project meetings, eris@, as work package leader, for the period covered in this report, was responsible for the delivery of the following:

- Production of the Interim Activity Report (M18);
- Coordination of the peer review of deliverables in Q5&Q6 (M18).

3.2 Organisation of Project Management Committees

For the period covered by this periodic report, eris@, as coordinator, has organized five project meetings (PMC):

- 5th Project Meeting, 13th – 14th September 2007 (Brussels). The meeting aimed at discussing the steps to take in order to achieve the commitments of the second phase in the best possible way. In particular, the goals of the meeting were to:
 - Agree on the final shape of the Toolkits and the transformation of existing materials (Guides) into more practical tools, etc.;
 - Brainstorm and agree on a “common” deployment plan to present to the associated regions, including communications tools and systems;
 - Agree on the way to approach and collaborate with associated regions, including systems to capture responses and reactions, etc.;
 - Finalize the agenda and the methodology for the second International Stakeholders Workshop;
 - Evaluate in detail the possibility to meet DBE pilot SMEs;
 - Discuss the way to relate with the REDEN Network or to formulate an alternative network proposal (e.g. through the eris@ membership);
 - Discuss various management issues;
 - Start preparing the EC Annual Review;
 - Assess the work in progress of the project.
- 6th Project Meeting, 13th and 15th November 2007 (Brussels). This meeting was called, in its first part – on November 13th - to prepare the Periodic Review of the European Commission (taking place on the 14th of November 2007) and, in its second part, to agree on:
 - The final approach to development, publication and use of the toolkit ‘elements’
 - The way to approach and collaborate with associated regions, including systems to capture responses and reactions, etc.;
 - The dissemination strategy for EU15 and NMS;
 - The final ISW2 Agenda.

At the meeting partners agreed on the need to follow-up closely the planning experiences of associated regions. In fact, it was commonly recognised the importance of dealing with such activity

on the agreed timeline in order to guarantee interesting and useful content for the upcoming workshop.

The goals of the meeting were achieved and the following project meeting was scheduled back to back to the Second International Stakeholders Workshop, early February 2008.

- 7th Project Meeting, 6th February 2008 (Brussels). This PMC was mainly organised to finalise the organisation of the second workshop, which foresaw the input by all partners for covering different central roles over the two days. In addition to this, this was also the occasion for partners to exchange views on:
 - The feedback collected between regions on the various elements of the DBE Toolkit;
 - Discuss and define details of the upcoming workshop organised in Prague for representatives from New Member States;
 - The way to produce the “Case Study Reports” on the regional experiences in planning a DBE deployment;
 - The structure and agenda of the Final **peardrop** International Stakeholders workshop, taking place in Cardiff in June 2008;
 - The possibility to submit a contract amendment;
 - The assessment of the work in progress of the project and on the potential issues to be raised at the informal meeting with the European commission after the workshop in Gent.

In that occasion it was decided that the next project meeting would take place in Prague, right after the workshop for New Member States.

- 8th Project Meeting, 25th April 2008 (Prague). The meeting aimed at discussing the steps to take in the finalisation process of the DBE Toolkit and in the planning of the Final Stakeholders workshop. In particular, the goals of the meeting were to:
 - Collect feedback on workshop NMS;
 - Finalize organisation of the ISW3;
 - Discuss the State of the Art of the Case Study Reports;
 - Agree on the structure of the DBE Synthesis Guide and of the final Toolkit;
 - Present the request for contract amendment;
 - Discuss the future potential projects related to DBE.

The meeting was attended by all partners, except CMI (who nonetheless had provided feedback for each of the item of the agenda prior to the meeting).

- 9th Project Meeting, 11th June 2008 (Newport). The meeting mostly focussed on the content of the Synthesis guide, for which the structure has then been strongly changed. Taking place one day before the final workshop, this meeting has also been the occasion to refine the agenda and clarify the expected outcomes. In particular, the goals of the meeting can be summarised as follows:
 - Finalize the organisation of the ISW3;
 - Agree on how to finalise the Synthesis Guide;
 - Agree on the final shape and translation of the DBE Toolkit;
 - Inform on the status of the contract amendment;
 - Agree on the next steps – final project activities;
 - Preparation of the final project review.

In that occasion it was agreed that the last PMC meeting was going to take place the day before the final review, taking place in Brussels on Friday 10th October 2008.

It is to be noted, that in the last year, following the Second International Stakeholders Workshop in Gent, eris@, in coordination with the European Commission, has also organised an informal review meeting. The meeting took place in Gent, in the afternoon of February 8th, 2008 and covered the main activities undertaken by the project consortium between November 2007 and February 2008. It was also the occasion for the participants to discuss, clarify and agree the project future steps. Particular emphasis was given to the collaboration potential of **peardrop** with OPAALS and the up-coming CIP network on Digital Ecosystems.

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3.3 Peer review of the deliverables Q5 – Q8 (M24)

The peer review of the deliverables of the second reporting period (September 2007 – August 2008) followed the split of work agreed end of April 2007.

Review of deliverables Q5&Q6

D2.8	Report on International Stakeholders Workshop 2	CMI
D2.9	Update of Dissemination and Promotion Plan, DPP4	AEC
D3.3	Two case studies (one for Piemonte & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	AEC
D4.3	Two case studies (one for Aquitaine & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	CSP
D5.3	Two case studies (one for Tampere & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	EPMA
D6.3	Two case studies (one for Wales & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	TCH
D7.3	Two case studies (one for Vysocina & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	CMI
D1.8	Interim Activity Report	CSP
D2.8	Report on International Stakeholders Workshop 2	CMI
D2.9	Update of Dissemination and Promotion Plan, DPP4	AEC
D3.3	Two case studies (one for Piemonte & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	AEC
D4.3	Two case studies (one for Aquitaine & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	CSP
D5.3	Two case studies (one for Tampere & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	EPMA
D6.3	Two case studies (one for Wales & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	TCH
D7.3	Two case studies (one for Vysocina & associated region) based on preparing plans for DBE deployment and related e-Adoption tools and techniques in use by regional actors	CMI
D1.8	Interim Activity Report	CSP
D3.4	Revisions & production of final Toolkit - Economic Impacts on Regional Development	eris@
D4.4	Revisions& production of final Toolkit - Legal Issues & Challenges	TCH
D5.4	Revisions & production of final Toolkit -Technology Infrastructure & Support Systems	CSP
D6.4	Revisions & production of final Toolkit - Business Models & Cultures	EPMA
D7.4	Revisions & production of final Toolkit - Financial Frameworks & Engineering	AEC
D2.10	Synthesis Guide & Toolkit for Regional DBE Deployment	CMI
Dx.5	Translation of the final toolkits	n.a.
D2.11	Report on International Stakeholders Workshop 3	AEC
D2.12	Report on PEARDROP's contribution to ERA coordination activities	TCH
D2.13	Translation of the Synthesis Guide & Toolkit for Regional DBE Deployment	n.a.
D1.9	Periodic Activity Report	CMI
D1.10	Periodic Management Report	EPMA
D1.11	Periodic Report on the distribution of the Community's contribution	n.a.
D1.12	Final Activity Report	ALL
D1.13	Final plan for using and disseminating the knowledge	ALL
D1.14	Final Management Report	ALL
D1.15	Final Report on the distribution of the Community's contribution	n.a.
D1.16	Final science and society reporting questionnaire	n.a.
D1.17	Final reporting questionnaire on workforce statistics	n.a.
D1.18	Final socio-economic reporting questionnaire	n.a.

3.4 Final Remarks on the Coordination & Management Work Package

No major problems have been encountered in management issues. All **peardrop** contractors have contributed to the achievements of the above mentioned activities participating actively to project meetings, sending contributions and feedback on the actions undertaken by the work package leader (for more details see Annex III).

The main issue to be reported is that, in general, the effort that each partner has put into the **peardrop** project until now has been higher than that foreseen by the contract. This means that part of the effort dedicated to **peardrop** related activities for this reporting period will be not charged to the project.

For more information on contractors involvement within this WP, please see annex III.

The following tables summarize the list of deliverables and milestones due and the relevant date of submission.

Deliverables List

Del. no.	Deliverable name	WP	Date due	Actual/Forecast delivery date	Estimated person-months	Lead contractor
D1.1	Interim Activity Report	WP1	M6	14 th April 2007	1	1
D1.2	Periodic Activity Report	WP1	M12	Mid October 2007	1	1
D1.3	Periodic Management Report	WP1	M12	Mid October 2007	1	1
D1.4	Periodic report on the distribution of Community Contribution	WP1	M12	12 th October 2007	0,25	1
D1.5	Interim science and society reporting questionnaire	WP1	M12	No submission	0,25	1
D1.6	Interim reporting questionnaire on workforce statistics	WP1	M12	No submission	0,25	1
D1.7	Interim socio-economic reporting questionnaire	WP1	M12	No submission	0,25	1
D1.8	Interim Activity Report	WP1	M18	15 th April 2008	1	1
D1.9	Periodic Activity Report	WP1	M24	27 th August 2008	1	1
D1.10	Periodic Management Report	WP1	M24	27 th August 2008	1	1
D1.11	Periodic Report on the distribution of the Community's contribution	WP1	M24	27 th August 2008	1	1
D1.12	Final Activity Report	WP1	M24	15 th September 2008	1	1
D1.13	Final plan for using and disseminating the knowledge	WP1	M24	15 th September 2008	1	1
D1.14	Final Management Report	WP1	M24	15 th September 2008	1	1
D1.15	Final Report on the distribution of the Community's contribution	WP1	M24	15 th September 2008	0.25	1
D1.16	Final science and society reporting questionnaire	WP1	M24	15 th September 2008	0.25	1
D1.17	Final reporting questionnaire on workforce statistics	WP1	M24	15 th September 2008	0.25	1
D1.18	Final socio-economic reporting questionnaire	WP1	M24	15 th September 2008	0.25	1

Milestones List

Milestone no.	Milestone name	WP	Date due	Actual/Forecast delivery date	Lead contr.
M1.1	Establish External Advisory Group	WP1	M3	30 th November 2006	1
M1.2	Peer Review of deliverables in Q1&Q2	WP1	M6	Mid April 2007	1
M1.3	Peer Review of deliverables in Q3&Q4	WP1	M11	Mid October 2007	1
M1.4	Peer Review of deliverables in Q5&Q6	WP1	M18	Mid April 2008	1
M1.5	Peer Review of deliverables in Q7&Q8	WP1	M24	End August 2008	1

The actions undertaken by partners for work packages 3 to 7 have respected well most of the timings foreseen by the original schedule of work.

Concerning the activities for the period analysed here, the Consortium has not incurred in major delays, except for the production of some of the regional case study reports. As explained already in previous exchanges with the European Commission, the reporting exercise has been done in close collaboration with the representatives of the relevant associated regions, which collaborate with the **peardrop** project on a voluntary basis and therefore sometimes find it difficult to respect the project timeline of activities. In light of this, the Project Officer on April 16th 2008 has given his agreement for an extension of two weeks for the delivery of the above mentioned deliverables.

SECTION 4 – OTHER ISSUES

The **peardrop** project is not subject to requirements and/or recommendations concerning ethical issues.

No other issues have risen.

ANNEX I – USE OR DISSEMINATION OF PROJECT DPP4

As of today the **peardrop** consortium has delivered more than 320 actions devoted to dissemination. As shown in the results reported, it is evident that contractors have worked very hard in the engagement of regional actors' through face to face meetings and events also in the last year.

The following tables present all the detailed information related to the consortium Dissemination activities in the last six months of activities (September 2007 – August 2008).

September 2007

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-13	CMI	Event	<ul style="list-style-type: none"> ▪ Presentation of peardrop to the eCommerce Innovation Centre (eCIC) 	<ul style="list-style-type: none"> ▪ Promote peardrop and its activities 	<ul style="list-style-type: none"> ▪ Members of the eCommerce Innovation Centre
M-13	CSP	Article	<ul style="list-style-type: none"> ▪ Ha avvio la seconda fase di PEARDROP, il progetto europeo per promuovere gli ecosistemi di business. 	<ul style="list-style-type: none"> ▪ IRISI website and newsletter 	<ul style="list-style-type: none"> ▪ IRISI is a regional project aimed to promote Information Society in Piedmont. Its newsletter is sent to relevant regional stakeholders
M-13	EPMA	Brochure	<ul style="list-style-type: none"> ▪ Investment Forum Ostrava 	<ul style="list-style-type: none"> ▪ To inform audience about DBE idea and peardrop project 	<ul style="list-style-type: none"> ▪ 250 conference participants
M-13	TCH	Event	<ul style="list-style-type: none"> ▪ Detect-IT2 meeting, Tampere 	<ul style="list-style-type: none"> ▪ Attending the meeting, own presentation. Companies interested in new EU projects in IT sector 	<ul style="list-style-type: none"> ▪ Companies interested in new EU projects in IT sector about 20 persons in this track and 40 persons in meeting

Tot: 4

October 2007

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-14	CMI	Articles	<ul style="list-style-type: none"> ▪ DBE articles, reference in opinion piece and interview, eStrategies Europe Oct edition 	<ul style="list-style-type: none"> ▪ To inform regional agencies and key private sector organisations of the DBE field of activity 	<ul style="list-style-type: none"> ▪ C 27.000 copies circulated to senior public and private sector individuals
M-14	CSP	Paper submission	<ul style="list-style-type: none"> ▪ IEEE International Conference on Digital Ecosystem and Technologies (IEEE – DEST) 	<ul style="list-style-type: none"> ▪ To spread peardrop outputs in a world-size conference 	<ul style="list-style-type: none"> ▪ Dissemination of project results among conference participants.
M-14	eris@	Other activity	<ul style="list-style-type: none"> ▪ Answer to SEAMLESS request of information on peardrop public deliverables 	<ul style="list-style-type: none"> ▪ Response to the request of details on the type of deliverables from the peardrop project that will be, and are, public 	<ul style="list-style-type: none"> ▪ Facilitating collaboration between the two projects
M-14	eris@	Other activity	<ul style="list-style-type: none"> ▪ Reply to Javier Val request for information. 	<ul style="list-style-type: none"> ▪ Sent him initial Guides in English and Spanish 	<ul style="list-style-type: none"> ▪ Wider dissemination of project outputs
M-14	TCH	Face to Face	<ul style="list-style-type: none"> ▪ Finnish Municipal IT decision makers' education journey to Munich 	<ul style="list-style-type: none"> ▪ presentation in Munich and several F2F meetings 	<ul style="list-style-type: none"> ▪ 20 Finnish Municipal IT decision makers awareness raising

Tot: 5

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November 2007

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-15	CMI	Articles	<ul style="list-style-type: none"> ▪ peardrop – Promoting the deployment of Digital Business Eco-Systems, CMI Group Autumn Newsletter 	<ul style="list-style-type: none"> ▪ To inform CMI clients and partners in the public and private sectors of peardrop activity 	<ul style="list-style-type: none"> ▪ ~ 200 copies circulated to senior public and private sector individuals within the CMI client database
M-15	CMI	Face to Face	<ul style="list-style-type: none"> ▪ Meeting with EMNET - DBE deployment planning for East Midlands 	<ul style="list-style-type: none"> ▪ To discuss DBE deployment options for East Midlands 	<ul style="list-style-type: none"> ▪ Regional players
M-15	CMI	Face to Face	<ul style="list-style-type: none"> ▪ Meeting with Welsh Assembly Government & Menter Môn - DBE deployment planning for Wales 	<ul style="list-style-type: none"> ▪ To discuss DBE deployment options for Wales 	<ul style="list-style-type: none"> ▪ Regional players
M-15	CSP	Article	<ul style="list-style-type: none"> ▪ On-line le guide prodotte dal progetto peardrop 	<ul style="list-style-type: none"> ▪ CSP website and newsletter 	<ul style="list-style-type: none"> ▪ Readers of the newsletter
M-15	CSP	Face to Face	<ul style="list-style-type: none"> ▪ MICUS Management Consulting 	<ul style="list-style-type: none"> ▪ Presentation and discussion 	<ul style="list-style-type: none"> ▪ They are currently involved in a study entitled "The impacts of broadband (internet) on growth and productivity", on behalf of the EC
M-15	CSP	Face to Face	<ul style="list-style-type: none"> ▪ Tecnogranda (company) 	<ul style="list-style-type: none"> ▪ Presentation and discussion 	<ul style="list-style-type: none"> ▪ Definition of a possible collaboration
M-15	CSP	Other	<ul style="list-style-type: none"> ▪ Mail, documents exchanges and Phone Contact whit ASTER 	<ul style="list-style-type: none"> ▪ Define regional DBE implementation Plan 	<ul style="list-style-type: none"> ▪ Contact with Associated Region
M-15	EPMA	Face to Face	<ul style="list-style-type: none"> ▪ Cyberspace 	<ul style="list-style-type: none"> ▪ Contact experts from Masaryk University on DBE & peardrop 	<ul style="list-style-type: none"> ▪ 4 experts from Masaryk University
M-15	eris@	Event	<ul style="list-style-type: none"> ▪ Attendance of the EC "Digital Ecosystem Conference" http://www.de-2007.eu/ 	<ul style="list-style-type: none"> ▪ Attendance of the meeting and dissemination of paper copies for the Spanish guides, as well as of the brochure 	<ul style="list-style-type: none"> ▪ Conference participants
M-15	eris@	Face to Face	<ul style="list-style-type: none"> ▪ Mr. Sergio Gusmeroli TXT e-Solutions SpA – COIN Project 	<ul style="list-style-type: none"> ▪ Presentation of the project and informal discussion 	<ul style="list-style-type: none"> ▪ Introduction of peardrop and possibility for future collaboration
M-15	eris@	Other activity	<ul style="list-style-type: none"> ▪ Post in the DBE IP Forum on "Longer term Requirements and implications" of DBE for regions 	<ul style="list-style-type: none"> ▪ Request of feedback. Tentative to open a discussion on the issue with DBE experts. Direct traffic towards the peardrop site 	<ul style="list-style-type: none"> ▪ DBE Community
M-15	eris@	Other activity	<ul style="list-style-type: none"> ▪ Post in the DBE Italy (CREATE NET) Forum on "Longer term Requirements and implications" of DBE for regions. 	<ul style="list-style-type: none"> ▪ Request of feedback. Opening of discussion on the issue with DBE experts 	<ul style="list-style-type: none"> ▪ DBE Community
M-15	eris@	Other Activities	<ul style="list-style-type: none"> ▪ Mailing to DE cluster contacts 	<ul style="list-style-type: none"> ▪ Collecting feedback on the theme "Future of DBE" 	<ul style="list-style-type: none"> ▪ DE experts and DE community
M-15	eris@	Other Activities	<ul style="list-style-type: none"> ▪ Request to add link to project online forum in the DE Cluster page 	<ul style="list-style-type: none"> ▪ Support the wider dissemination of peardrop results within the users of the DE Cluster website 	<ul style="list-style-type: none"> ▪ DE community and projects
M-15	eris@	Article	<ul style="list-style-type: none"> ▪ New peardrop website now LIVE!! 	<ul style="list-style-type: none"> ▪ December Newsletter IANIS⁺ n.63 	<ul style="list-style-type: none"> ▪ Inform all portal users of the launch of the portal
M-15	eris@	Event	<ul style="list-style-type: none"> ▪ Dissemination of peardrop outputs during meeting of Mr. Nachira with representatives of Venezuela 	<ul style="list-style-type: none"> ▪ Sent to Mr. Nachira the Spanish version of the initial guides 	<ul style="list-style-type: none"> ▪ The documentation was sent to Mr. Francesco Nachira

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M-15	eris@	Other Activities	<ul style="list-style-type: none"> ▪ Publication of PEARDROP Results in the OPAALS Repository 	<ul style="list-style-type: none"> ▪ As agreed at the beginning of the project, peardrop would share its outputs with the NoE OPAALS 	<ul style="list-style-type: none"> ▪ All users of the OPAALS portal
M-15	TCH	Face to Face	<ul style="list-style-type: none"> ▪ Meeting with OCTOPUS partners 	<ul style="list-style-type: none"> ▪ Informal discussion about mobile possibilities of DBE 	<ul style="list-style-type: none"> ▪ Exploring future cooperation

Tot: 18

December 2007

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-16	CMI	Face to Face	<ul style="list-style-type: none"> ▪ Meeting with Dafydd Hughes, Director Mon & Menai Programme, Welsh Assembly Government 	<ul style="list-style-type: none"> ▪ Explanation of DBE background to raise awareness & understanding in preparation for deployment of DBE 	<ul style="list-style-type: none"> ▪ Regional Government (Mon & Menai area)
M-16	CMI	Face to Face	<ul style="list-style-type: none"> ▪ Meeting with John Connelly, International Team Leader, Nottingham City Council 	<ul style="list-style-type: none"> ▪ Explore DBE opportunities in biotechnology and nanotechnology clusters in Nottingham 	<ul style="list-style-type: none"> ▪ Nottingham County Council
M-16	CSP	Article	<ul style="list-style-type: none"> ▪ PEARDROP, il progetto europeo per promuovere gli ecosistemi di business 	<ul style="list-style-type: none"> ▪ CRC website and newsletter (national network of Regional Competence Centres for e-Government and the IS) 	<ul style="list-style-type: none"> ▪ CRC - jointly promoted by the Italian Minister for Innovation and Technologies (MIT) and by all the 21 Regional Governments
M-16	EPMA	Face to Face	<ul style="list-style-type: none"> ▪ Next steps towards DBE deployment plan, Explanation of DBE deployment planning process 	<ul style="list-style-type: none"> ▪ University of Pardubice (Mr. Jiří Krupka, Ms. Renata Myšková, Ms. Ilona Obrsalova) 	<ul style="list-style-type: none"> ▪ 3 representatives of the University of Pardubice
M-16	AEC	Face to Face	<ul style="list-style-type: none"> ▪ Discussion with SIN&TIC cluster representative (South Aquitaine e-business Pole) 	<ul style="list-style-type: none"> ▪ Confirmation of interest and intention to sign MoC. 	<ul style="list-style-type: none"> ▪ Members of the PEBA DBE
M-16	AEC	Face to Face	<ul style="list-style-type: none"> ▪ Discussion with Aquitaine region representative 	<ul style="list-style-type: none"> ▪ Discussion on DBE integration in regional operating programme 	<ul style="list-style-type: none"> ▪ Integration of DBE in the next regional programme
M-16	CSP	Other	<ul style="list-style-type: none"> ▪ Meeting, Mail and document exchanges whit Finpiemonte 	<ul style="list-style-type: none"> ▪ Define regional DBE implementation Plan 	<ul style="list-style-type: none"> ▪ Contact with Associated Region
M-16	CSP	Other	<ul style="list-style-type: none"> ▪ Mail, documents exchanges and Phone Contact whit Unione Industriale di Biella 	<ul style="list-style-type: none"> ▪ Define regional DBE implementation Plan 	<ul style="list-style-type: none"> ▪ Contact with Associated Region

Tot: 8

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January 2008

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-17	AEC	Face to Face	<ul style="list-style-type: none"> Mr Raouti Chehi and Mr Chékib Gharbi, Project Officers, DIGIPOINT Nord-Pas de Calais Region 	<ul style="list-style-type: none"> Presentation, discussion and expression of interest to join peardrop 	<ul style="list-style-type: none"> Introduction to SME likely to experiment peardrop tools, ISW, and expected participation
M-17	AEC	Article	<ul style="list-style-type: none"> "Projet européen" 	<ul style="list-style-type: none"> Information on the deployment phase of the peardrop project 	<ul style="list-style-type: none"> AEC partners and local authorities
M 17	AEC	Face to Face	<ul style="list-style-type: none"> Discussion with Aquitaine region representative 	<ul style="list-style-type: none"> Discussion on how to integrate DBE in regional operating programme. Elaboration of the DBE deployment plan 	<ul style="list-style-type: none"> Beginning of a DBE deployment plan draft
M 17	AEC	Face to Face	<ul style="list-style-type: none"> Discussion with SIN&TIC cluster representative (South Aquitaine e-Business Pole) 	<ul style="list-style-type: none"> Meeting to discuss feedback on DBE tools and to get MoC signed 	<ul style="list-style-type: none"> MoC signed and feedback gathered
M 17	AEC	Face to Face	<ul style="list-style-type: none"> Presentation of DBE and discussion with DigiPort representatives in Nord Pas de Calais region 	<ul style="list-style-type: none"> Meeting potential adhering SMEs, exchange of information on local specificities 	<ul style="list-style-type: none"> Interest of SMEs, eagerness to participate to next ISW
M-17	CMI	Face to Face	<ul style="list-style-type: none"> Meeting with Wyn Parry, Director Holyhead Port Authority 	<ul style="list-style-type: none"> Raising awareness and understanding of DBE and to explore the potential DBE deployment based on the concept of an intelligent port 	<ul style="list-style-type: none"> Key private sector player
M-17	CMI	Face to Face	<ul style="list-style-type: none"> Mentor Mon, Welsh Assembly Government, IT Wales, EMNET 	<ul style="list-style-type: none"> Technology workshop to explore options for Mon & Menai DBE deployment 	<ul style="list-style-type: none"> Regional players
M-17	CMI	Face to Face	<ul style="list-style-type: none"> Meeting with Dermot O'Doherty, Policy Advisor, InterTradelreland 	<ul style="list-style-type: none"> To raise awareness and understanding of DBE and to explore a potential DBE deployment for 'networking the networks' in Ireland 	<ul style="list-style-type: none"> Regional agency
M-17	CSP	Face to Face	<ul style="list-style-type: none"> Politecnico di Milano 	<ul style="list-style-type: none"> Presentation and discussion 	<ul style="list-style-type: none"> Gaining the expert view
M-17	EPMA	Event	<ul style="list-style-type: none"> Project INTEBRE – Kick-of-Meeting, Albacete, Spain 	<ul style="list-style-type: none"> Presentation of Vysocina region as a region involved into DBE Deployment planning 	<ul style="list-style-type: none"> 10 people – members of project consortium
M-17	EPMA	Face to Face	<ul style="list-style-type: none"> Next steps towards DBE deployment plan, explanation of DBE deployment planning process 	<ul style="list-style-type: none"> University of Pardubice (Mr. Jiří Křupka, Ms. Romana Provazníková, Ms Ilona Obrsalova) 	<ul style="list-style-type: none"> 3 members of the University of Pardubice
M-17	eris@	Other Activities	<ul style="list-style-type: none"> Reply to European Commission questionnaire on "IST-RTD implementation objectives" - Monitoring Exercise 	<ul style="list-style-type: none"> Answer to the EC request concerning data on publications and results of the project 	<ul style="list-style-type: none"> European Commission and DG Evaluation Unit
M-17	eris@	Face to Face	<ul style="list-style-type: none"> Meeting with EISCO partners 	<ul style="list-style-type: none"> Discussion on the organisation of the next EISCO Conference. Proposal of including DBE as a potential topic 	<ul style="list-style-type: none"> Javier Ossandon (ANCITEL- Italy) and representatives from: IT4ALL (Spain), CEMR, ACR, AIC, Eurocities, City SMEs Knowledge Source Forum
M-17	TCH	Face to Face	<ul style="list-style-type: none"> Board of Directors of Technology Centre Hermia 	<ul style="list-style-type: none"> Informal discussion 	<ul style="list-style-type: none"> 8 participants
M-17	TCH	Event	<ul style="list-style-type: none"> Qualipso Conference www.qualipso.org 	<ul style="list-style-type: none"> Presentation 	<ul style="list-style-type: none"> 70 persons

Tot: 15

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February 2008

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-18	AEC	Face to Face	<ul style="list-style-type: none"> Discussion with Aquitaine region representative 	<ul style="list-style-type: none"> Announcement of the integration of DBE in the regional operating programme, and preparation of participation to the next peardrop ISW 	<ul style="list-style-type: none"> Official integration of DBE on ROP, and acceptance of invitation to ISW
M-18	AEC	Face to Face	<ul style="list-style-type: none"> Presentation of DBE to Consignments and Loans Funds (Caisse des depots et consignations) representative 	<ul style="list-style-type: none"> Presentation of peardrop and DBE concept to raise awareness 	<ul style="list-style-type: none"> Interest created in DBE concept and in the follow up of DBE initiatives in the Aquitaine region
M-18	AEC	Events	<ul style="list-style-type: none"> Part of the delegation sent to Brussels for two days, meetings with European Commission. 	<ul style="list-style-type: none"> Discussion with EC on FEDER and Regional ICT axis, discussion on online platforms amongst SMEs and very small enterprises 	<ul style="list-style-type: none"> 15 delegates representing the Aquitaine region
M-18	AEC	Events	<ul style="list-style-type: none"> Hosting the Aquitaine Pole for the information society workshop on " ICT services for SMEs and very small enterprises" 	<ul style="list-style-type: none"> Discussion about DBE in the Aquitaine region: existing needs and potential answers 	<ul style="list-style-type: none"> 25 important local actors (regional and local chambers of commerce, general councils, local ICT or digital agencies etc.)
M-18	CMI	Face to Face	<ul style="list-style-type: none"> Meeting with Jerry Moloney, Harriet Cotter & Cathering Hogan of Enterprise Ireland 	<ul style="list-style-type: none"> Raising awareness and understanding of DBE and to explore a potential deployment of DBE for a supply chain cluster in the region 	<ul style="list-style-type: none"> Regional agency
M-18	CMI	Face to Face	<ul style="list-style-type: none"> Mentor Mon, Anglesey County Council, Anglesey Attractions, Gwynedd County Council, University of Wales Bangor, Holyhead Port Authority, Centre for Advanced Software Technologies 	<ul style="list-style-type: none"> Stakeholder workshop to further raise understanding of DBE and tease out potential DBE applications for Mon & Menai DBE deployment 	<ul style="list-style-type: none"> Regional players
M-18	CMI	Face to Face	<ul style="list-style-type: none"> 4th DE cluster projects meeting 	<ul style="list-style-type: none"> Presentation of peardrop activities and tools at the 4th DE cluster meeting 	<ul style="list-style-type: none"> DE cluster projects representatives and EC
M-18	CMI	Face to Face	<ul style="list-style-type: none"> Venezuelan Government delegation 	<ul style="list-style-type: none"> Presentation of peardrop activities and tools to Venezuelan delegation during ECOySOL '08 – Venezuela / EC co-operation week 	<ul style="list-style-type: none"> Venezuela Government
M-18	CSP	Article	<ul style="list-style-type: none"> peardrop promuove gli ecosistemi digitali di business http://www.torinowireless.it/index.php?IDpage=5759&IDcontenuto=5045&lang=ita 	<ul style="list-style-type: none"> To disseminate the peardrop project and the Second International workshop 	<ul style="list-style-type: none"> The Torino Wireless Foundation promotes the growth of the ICT District in Piemonte, in synergy with the other local players.
M-18	EPMA	Event	<ul style="list-style-type: none"> Project FOCUS – Kick-of-Meeting, Stuttgart, Germany 	<ul style="list-style-type: none"> Presentation of Vysocina region as a region involved into DBE Deployment planning 	<ul style="list-style-type: none"> 12 people – member s of project consortium
M-18	EPMA	Event	<ul style="list-style-type: none"> Project MAFIDIS – Wokshop with regional education institutions, Jihava, the Czech Republic 	<ul style="list-style-type: none"> Presentation of Vysocina region as a region involved into DBE Deployment planning 	<ul style="list-style-type: none"> 10 people – representatives of colleges, higher schools and organizations providing informal adult education
M-18	EPMA	Brochure	<ul style="list-style-type: none"> Digital Business Ecosystem: an opportunity for regional development 	<ul style="list-style-type: none"> Wider dissemination within the CR 	<ul style="list-style-type: none"> 200 people
M-18	eris@	Articles	<ul style="list-style-type: none"> peardrop Fact File: "Digital business Ecosystem in support of Regional development" 	<ul style="list-style-type: none"> It is a short fact-sheet aiming at presenting the peardrop DBE Toolkit and its relevance for DBE Deployment 	<ul style="list-style-type: none"> Used for wider dissemination. In view of the workshop organised in Prague end of April,

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				planning.	targeting NMS.
M-18	eris@	Other Activities	<ul style="list-style-type: none"> Creation of a wider dissemination mailing 	<ul style="list-style-type: none"> Keeping those people who have shown an interest in the project and on DBE updated 	<ul style="list-style-type: none"> Wider public: regions, projects, practitioners etc.
M-18	eris@	Other Activities	<ul style="list-style-type: none"> Email contact with organisers of the conference "Yorkshire Digital Ecosystem" 	<ul style="list-style-type: none"> Contact with the organisers to have ask for the report of the event and to propose potential synergies between peardrop and the Yorkshire DE 	<ul style="list-style-type: none"> Email exchange with Dr Shaun Topham
M-18	eris@	Other Activities	<ul style="list-style-type: none"> Launch of cooperation with Mihail Ceclan 	<ul style="list-style-type: none"> Exchange of emails on the possibility to cooperate on the submission of a proposal 	<ul style="list-style-type: none"> Prof. dr. ing. Ceclan Mihail – Technical University of Bucharest, Romania
M-18	eris@	Event	<ul style="list-style-type: none"> Dissemination of peardrop outputs during the dinner meeting titled "Putting our heads together to explore the future for DBE in UK" 	<ul style="list-style-type: none"> Sent a package of 30 files comprising peardrop Initial guides and the Project Brochure 	<ul style="list-style-type: none"> The documentation was sent to Mr. Nagaraj Konda
M-18	ALL	Event	<ul style="list-style-type: none"> Organisation of the Second International Stakeholders workshop (Gent 7-8 February 2008) 	<ul style="list-style-type: none"> Two days seminars - focused on the exchange of experiences & on regions DBE deployment plans 	<ul style="list-style-type: none"> Regional Representatives form Associated Regions, EC representatives and project partners
M-18	eris@	Event	<ul style="list-style-type: none"> Attendance of the "Region For Economic Change" (Brussels, 25 February 2008) 	<ul style="list-style-type: none"> Attendance of the opening session and intervention in targeting as well as during the session on DBE and peardrop 	<ul style="list-style-type: none"> Conference participants
M-18	eris@	Other Activities	<ul style="list-style-type: none"> Exchanges with the CLOE project 	<ul style="list-style-type: none"> Presentation of peardrop 	<ul style="list-style-type: none"> Mr. Ralf Reichorn – CLOE Project
M-18	eris@	Event	<ul style="list-style-type: none"> Attendance of the CINUM seminar 	<ul style="list-style-type: none"> Attendance of the event and dissemination of peardrop brochures 	<ul style="list-style-type: none"> Ms. Anna Wasowicz from Wielkopolska and other participants
M-18	TCH	Face to Face	<ul style="list-style-type: none"> Several meeting with companies / stakeholders and University in Tartu 	<ul style="list-style-type: none"> small presentations + informal discussion + hand-outs (Estonian) 	<ul style="list-style-type: none"> In total 9 participants
M-18	TCH	Face to Face	<ul style="list-style-type: none"> Several meetings with OpenDocumentForum and Standardization attendees in Geneva 	<ul style="list-style-type: none"> Informal discussion 	<ul style="list-style-type: none"> Raised awareness on DBE and on the project

Tot: 23

March 2008

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-19	AEC	Other	<ul style="list-style-type: none"> Phone conversation with Julie BAGIEU, project coordinator for ANTIC and SILOGRAPHIC 	<ul style="list-style-type: none"> Expression of concern from cluster members for finding an adequate legal structure 	<ul style="list-style-type: none"> Exchange of information and suggestion of comparative analysis of possible structures
M-19	CMI	Face to face	<ul style="list-style-type: none"> Meeting Wales representatives from the Regional Government & Local Enterprise Agency 	<ul style="list-style-type: none"> Progress meeting on the development of the Mon a Menai DBE deployment plan 	<ul style="list-style-type: none"> Peter Davies, Aled Owen (Menter Mon), Simon Lavin & Ker-Anne Davies, Welsh Assembly Government
M-19	CMI	Face to face	<ul style="list-style-type: none"> Meeting with Chris Garcia & Ann Scorer of SWRDA 	<ul style="list-style-type: none"> Discussed DBE work being done by peardrop 	<ul style="list-style-type: none"> Regional Development Agency
M-19	CMI	Face to face	<ul style="list-style-type: none"> Meetings with Mike McGivern, Gill Bersten, Dale Cooper & Jon Munro, Visit Wales 	<ul style="list-style-type: none"> To discuss plans for a digital network programme for the Tourism Industry in Wales 	<ul style="list-style-type: none"> Regional Government
M19	CSP	Article	<ul style="list-style-type: none"> Con peardrop per promuovere gli ecosistemi digitali di business 	<ul style="list-style-type: none"> To disseminate the peardrop project and the Second International workshop 	<ul style="list-style-type: none"> CSP newsletter

Periodic Activity Report – D1.9

			<ul style="list-style-type: none"> http://www.csp.it/it/news/correspondence-peardrop-per-promuovere-gli-ecosistemi-digitali-di-business 		
M19	CSP	Article	<ul style="list-style-type: none"> peardrop, promoting Digital Business Ecosystem http://www.csp.it/en/news/peardrop-promoting-digital-business-ecosystem/view?set_language=en 	<ul style="list-style-type: none"> Dissemination of the peardrop project and the Second International workshop 	<ul style="list-style-type: none"> CSP English newsletter and website
M-19	EPMA	Face to Face	<ul style="list-style-type: none"> Meeting with regional policy makers, Jihlava 	<ul style="list-style-type: none"> Explanation of benefits for region after DBE deployment 	<ul style="list-style-type: none"> About 10 regional Policy makers from the Vysocina region (i.e. Jaroslav Hulák, Zdeněk Kadlec, Petr Pavlínek, Vaclav Jachim and others)
M-19	EPMA	Face to Face	<ul style="list-style-type: none"> Meeting in South Moravian Innovation Centre, Brno 	<ul style="list-style-type: none"> Presenting DBE as innovative concept for regional development 	<ul style="list-style-type: none"> About 20 people, active players of innovation practice in the Czech republic (i.e. Vlastimil Vesely, Radim Kocourek and others)
M-19	EPMA	Face to Face	<ul style="list-style-type: none"> Project INTEBRE – project meeting, Prague, Czech Republic 	<ul style="list-style-type: none"> Inform audience about progress in peardrop project 	<ul style="list-style-type: none"> 12 people in project team
M-19	EPMA	Face to Face	<ul style="list-style-type: none"> Project FOCUS – project meeting, Torino, Italy 	<ul style="list-style-type: none"> Inform audience about progress in peardrop project 	<ul style="list-style-type: none"> 10 people in project team
M-19	eris@	Face to Face	<ul style="list-style-type: none"> Meeting with Marche region representative: dissemination 	<ul style="list-style-type: none"> Meeting with representative of SVIM to explain the project and the results 	<ul style="list-style-type: none"> Ms. Stefania Pirani Sviluppo Marche
M-19	TCH	Event	<ul style="list-style-type: none"> YLE-Tieke business forum, http://www.tieke.fi/seminarit/ict_klusteri-seminarit/bisnestreffit/ 	<ul style="list-style-type: none"> Distribution of hand-outs + informal discussion 	<ul style="list-style-type: none"> People interested in digital business. This event was part of series of events focussing on digital business
M-19	TCH	Event	<ul style="list-style-type: none"> Sitra, http://www.sitra.fi/fi/Ajankohtaista/Tapahtumat/menneet/tapahtuma_2008-03-27.htm 	<ul style="list-style-type: none"> Distribution of hand-outs + informal discussion 	<ul style="list-style-type: none"> Event participants
M-19	TCH	Face to Face	<ul style="list-style-type: none"> Awareness rising, possibilities to use DBE in Nordic cooperation 	<ul style="list-style-type: none"> Informal discussion 	<ul style="list-style-type: none"> Mats Östling ('Sveriges Kommuner og Landsting', Sweden), Tommi Karttaavi (Ministry of Finance, Finland), Petri Räsänen & Manu Setälä (TCH)
M-19	TCH	Face to Face	<ul style="list-style-type: none"> Regional project meeting for further development of Telemark deployment plan 	<ul style="list-style-type: none"> Concrete development of Telemark Deployment plan 	<ul style="list-style-type: none"> Tor-Arne Bellica (Telemark Centre of Open Innovation), Manu Setälä (TCH)
M-19 / M-21	TCH	Other	<ul style="list-style-type: none"> Emails / phone calls 	<ul style="list-style-type: none"> Email exchange and phone calls, appr. 20 messages 	<ul style="list-style-type: none"> Email discussion with regional authorities / partners in Norway and Estonia
M-19 / M-21	TCH	Other	<ul style="list-style-type: none"> Emails 	<ul style="list-style-type: none"> Email exchange, less than 10 messages 	<ul style="list-style-type: none"> Tampere Univ. of Tech. / OPAALS networking
M-19 / M-21	TCH	Other	<ul style="list-style-type: none"> Emails 	<ul style="list-style-type: none"> Email exchange, about 15 messages 	<ul style="list-style-type: none"> Tampere Univ. of Tech. / Software systems
M-19 / M-21	TCH	Other	<ul style="list-style-type: none"> Emails / phone calls 	<ul style="list-style-type: none"> Email exchange and phone calls, about 10 messages 	<ul style="list-style-type: none"> Marja-Riitta Mattila-Nurmi, Council of Tampere Region

Tot: 19

Periodic Activity Report – D1.9

April 2008

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-20	AEC	Other	<ul style="list-style-type: none"> ▪ Emails and phone discussions with same persons regarding comparative study sent, as well as information documents for cluster members 	<ul style="list-style-type: none"> ▪ Collecting feedback from cluster members regarding the appropriate legal structure and expected features 	<ul style="list-style-type: none"> ▪ Decision to draft the agreement for the creation of the company grouping; exchange of information on provisions for it
M-20	ALL	Event	<ul style="list-style-type: none"> ▪ peardrop workshop for NMS and on line web casting - accessible at: http://www.vysocina-public-i.tv/site/player/pl_compact.php?a=14745&t=0&m=wm&l=cs_CZ 	<ul style="list-style-type: none"> ▪ Explaining the basic DBE concept and achievement of peardrop to NMS stakeholders 	<ul style="list-style-type: none"> ▪ Workshop participants
M-20	CMI	Face to face meeting	<ul style="list-style-type: none"> ▪ Meeting with Eleanor Fletcher, Jem Woolley & Alison Simpson, Nottingham City Council 	<ul style="list-style-type: none"> ▪ Discussed approach to planning a DBE deployment for the BioScience Sector 	<ul style="list-style-type: none"> ▪ Eleanor Fletcher, Jem Woolley & Alison Simpson, Nottingham City Council
M-20	CMI	Face to face meeting	<ul style="list-style-type: none"> ▪ Meeting with Tim Miller, EMNET 	<ul style="list-style-type: none"> ▪ Meeting to discuss other DBE deployment opportunities in the East Midlands 	<ul style="list-style-type: none"> ▪ Technology provider
M-20	CSP	Article	<ul style="list-style-type: none"> ▪ peardrop, ecosistemi digitali di business http://www.comunicatori pubblici.it/index.html?id=165&n_art=3692 	<ul style="list-style-type: none"> ▪ To disseminate the peardrop project and the final International Workshop 	<ul style="list-style-type: none"> ▪ Users of the portal
M-20	CSP	Article	<ul style="list-style-type: none"> ▪ eris@ Annual Conference 2008 http://www.csp.it/en/news/eris-annual-conference-2008/view?set_language=en and in Italian http://www.csp.it/it/news/conferenza-annuale-2008-di-eris/ 	<ul style="list-style-type: none"> ▪ To promote the results of the final International Workshop 	<ul style="list-style-type: none"> ▪ Users of the CSP portal
M-20	CSP	Article	<ul style="list-style-type: none"> ▪ peardrop: ecosistemi digitali di business per lo sviluppo locale http://territorio.forumpa.it/node/35881 	<ul style="list-style-type: none"> ▪ To disseminate the peardrop project and the final International Workshop 	<ul style="list-style-type: none"> ▪ Users of the FORUM PA (regional and local representatives of public administrations)
M-20	CSP	Event	<ul style="list-style-type: none"> ▪ FOCUS meeting 	<ul style="list-style-type: none"> ▪ Presented Piedmont region as interested in DBE 	<ul style="list-style-type: none"> ▪ Projects Partner
M-20	EPMA	Article	<ul style="list-style-type: none"> ▪ "Understanding Digital Business Ecosystem for regional development in NMS", copy on http://www.epma.cz/Docs/Paper_Understanding%20DBE_2008_AP_DV_10308_FINAL.pdf 	<ul style="list-style-type: none"> ▪ Paper presented at 6th eGov Days in Prague included in the Conference Proceedings – (only printed and CD) explaining situation in NMSs concerning DBE concept . 	<ul style="list-style-type: none"> ▪ 25 participants, hundreds of readers
M-20	EPMA	Event	<ul style="list-style-type: none"> ▪ ISSS conference (Internet in Public Administrative), Hradec Králové, the Czech Republic 	<ul style="list-style-type: none"> ▪ Leaflets and F2F meetings, presence at Vysocina region stand 	<ul style="list-style-type: none"> ▪ About 1000 people – the planned number of conference attendants
M-20	EPMA	Event	<ul style="list-style-type: none"> ▪ Awareness rising workshop with policy makers of Pardubice region, Pardubice, the Czech Republic 	<ul style="list-style-type: none"> ▪ Presentation and explanation of DBE concept and DBE deployment planning (in cooperation with University Pardubice) 	<ul style="list-style-type: none"> ▪ 10 people – policy and decision makers of Pardubice regional authority

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M-20	EPMA	Event	<ul style="list-style-type: none"> EEEgov Days conference, Prague, the Czech Republic http://www.epma.cz/6-sup-th-sup-eastern-european-egov-days-2008-in-prague.html 	<ul style="list-style-type: none"> Presentation "Understanding DBE for regional development in NMS on example of the Czech Republic) 	<ul style="list-style-type: none"> About 150 people – the planned number of conference attendants
M-20	EPMA	Event	<ul style="list-style-type: none"> Presentation "Introduction to the DBE Concept" in NMS Worksop in Prague. http://www.epma.cz/Docs/Vranova_Pekarek_6eGovDays_2008.ppt 	<ul style="list-style-type: none"> Presentation at 6th eGov Days in Prague, 24. 4. 2008 aiming at explaining the basic DBE concept to NMS stakeholders 	<ul style="list-style-type: none"> 12 participants
M-20	EPMA	Event	<ul style="list-style-type: none"> eGov Days – International conference, 23. – 25. April in Prague. Organisation of a parallel session (5A) titled "peardrop – Promoting Digital Ecosystems / Transfer East". It was running on 24. April 2008 from 16:00 to 18:00 focused on Digital Business Ecosystems in regional development. 	<ul style="list-style-type: none"> To promote DBE concept, to disseminate peardrop results and attract conference participants attention to DBE 	<ul style="list-style-type: none"> 41 participants from 13 countries, from which 25 participants arrived from 6 NMS - representing 10 different regions. More than 200 conference participant had an access to printed handouts.
M-20	EPMA	Face to face meeting	<ul style="list-style-type: none"> Meeting with experts on knowledge management and sharing, Prague 	<ul style="list-style-type: none"> To discuss about DBE concept in the framework of clusters (concrete experience from the Czech republic) 	<ul style="list-style-type: none"> 2 people (prof. Zdenek Molnar, Tomas Vejlupek), potential multipliers and promoters of DBE
M-20	EPMA	Other	<ul style="list-style-type: none"> Intensive emailing to people that could be interested in DBE (for NMS events in Prague & Jihlava) 	<ul style="list-style-type: none"> To inform about peardrop and DBE, attract their interest 	<ul style="list-style-type: none"> Database of EPMA – more than 100 people
M-20	EPMA	Other	<ul style="list-style-type: none"> Emailing with announcement of web casting archive and link 	<ul style="list-style-type: none"> To disseminate peardrop NMS workshop in Prague to wide auditorium 	<ul style="list-style-type: none"> Database of EPMA – more than 100 people
M-20	EPMA	Other	<ul style="list-style-type: none"> Update of web page www.epma.cz 	<ul style="list-style-type: none"> To inform about peardrop activities in Czech language 	<ul style="list-style-type: none"> General public
M-20	eris@	Article	<ul style="list-style-type: none"> Publish article in eris@ newsletter "DBE Concept, DBE Issues. but how to deploy?" http://www.ianis.net/about/Lists/newsletter/eris@_NL_April_2008.pdf 	<ul style="list-style-type: none"> Report updated results & promote final workshop 	<ul style="list-style-type: none"> eris@ regions & more than 1600 local /regional ICT stakeholders; workshop participants May 7th, 2008
M-20	eris@	Event	<ul style="list-style-type: none"> ERA coordination workshop http://www.networked-enterprise-era.eu/newsdetails.php?id=28 	<ul style="list-style-type: none"> Presentation of the peardrop results and contributions to the ERA coordination Activities 	<ul style="list-style-type: none"> Workshop participants (around 30)
M-20	eris@	Event	<ul style="list-style-type: none"> e-BSN Workshop, Valencia, 10 April 2008 – http://ebsn-valencia.gva.es/images/p/onencias/presentacion_14.pdf 	<ul style="list-style-type: none"> Presentation mentioning peardrop and Valencia involvement in the project (by representative of the Valencia Region) 	<ul style="list-style-type: none"> Workshop participants
M-20	TCH	Event	<ul style="list-style-type: none"> GoOpen, http://www.friprog.no/ez/ 	<ul style="list-style-type: none"> Distribution of hand-outs + informal discussion 	<ul style="list-style-type: none"> Attendees of the conference
M-20	TCH	Face to face meeting	<ul style="list-style-type: none"> Regional representatives from Telemark regional partner (Norway) 	<ul style="list-style-type: none"> Informal discussion about Telemark Deployment Plan to develop ideas on how to improve it 	<ul style="list-style-type: none"> Tor-Arne Bellika (Telemark Centre of Open Innovation), Søvik Hallstein (eSenteret, Norway), Manu Setälä
M-20	TCH	Face to face meeting	<ul style="list-style-type: none"> Meeting with Tampere representatives 	<ul style="list-style-type: none"> Informal discussion, state of art situation of distributed Open Source middleware platforms and updates on the peardrop toolset 	<ul style="list-style-type: none"> Tarja Systä (TUT, Software Systems), Timo Aaltonen (TUT, Software Systems), Manu Setälä (TCH)

Tot: 24

Periodic Activity Report – D1.9

May 2008

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-21	AEC	Article	<ul style="list-style-type: none"> “Colloque e-Business” http://www.aecom.org/blog/veille/dossiersdeveille.html 	<ul style="list-style-type: none"> L'Aquitaine Numérique, May issue 	<ul style="list-style-type: none"> 1000 copies, targeting AEC partners and regional ICT actors in Aquitaine
M-21	AEC	Event	<ul style="list-style-type: none"> Participation at LEKTOR CONFERENCE in Brussels “Legal Knowledge Transfer Accelerator for SME cluster and Digital Business Ecosystems” http://www.ubique.org/lektor/ 	<ul style="list-style-type: none"> Presentation of DBE experiences with an introduction of the context: peardrop project 	<ul style="list-style-type: none"> About 50 persons, European regions, representatives from Chile and USA
M-21	CMI	Face to face meeting	<ul style="list-style-type: none"> Meeting with Maurice McLernon, Chairman Supply Network Shannon 	<ul style="list-style-type: none"> Introducing the concept of DBE as a tool to facilitate networking 	<ul style="list-style-type: none"> Network animator Maurice McLernon, Chairman Supply Network Shannon
M-21	CMI	Face to face meeting	<ul style="list-style-type: none"> Conference call with Kevin Jones, Web4U 	<ul style="list-style-type: none"> Sharing knowledge of DBE and review Web4U tool for tourism companies 	<ul style="list-style-type: none"> Technology provider Kevin Jones, Web4U
M-21	EPMA	Brochure	<ul style="list-style-type: none"> “Digital Business Ecosystem: an opportunity for regional development” - Czech & English 	<ul style="list-style-type: none"> Wider dissemination within the Czech Republic 	<ul style="list-style-type: none"> 200 people
M-21	EPMA	Event	<ul style="list-style-type: none"> Workshop “Digital Business Ecosystem: an opportunity for regional development”, Jihlava, Vysočina, Czech Republic http://www.epma.cz/Docs/Workshop_Jihlava_Invitation2.pdf 	<ul style="list-style-type: none"> Workshop dedicated to people interested in DBE 	<ul style="list-style-type: none"> 30 people from Czech Republic, Slovakia and Poland
M-21	eris@	Event	<ul style="list-style-type: none"> eris@ workshop on EU funding http://www.ianis.net/resources/Pages/displayEvent.aspx?ItemID=1914 	<ul style="list-style-type: none"> Meeting comprising regions potentially interested in DE 	<ul style="list-style-type: none"> Distribution of handouts and promotion of the project results
M-21	eris@	Event	<ul style="list-style-type: none"> eBusiness Watch event http://www.ebusiness-watch.org/events/conference-2008.htm 	<ul style="list-style-type: none"> Meeting comprising various eBusiness stakeholders, representing potential interest in DE 	<ul style="list-style-type: none"> Intervention in the discussion session introducing the project and its results.
M-21	eris@	Event	<ul style="list-style-type: none"> Forum PA – presentation of Simona Romiti – eris@ representative http://expo.forumpa.it/expo/2008/session/creativty-forum-per-una-metodologia-e-una-cultura-dellinnovazione 	<ul style="list-style-type: none"> Presentation of the project and its aims to raise awareness on the subject 	<ul style="list-style-type: none"> Session participants
M-21	eris@	Face to Face meeting	<ul style="list-style-type: none"> Representatives of the Région Cnetre and with of de projet, « La 27e Région » http://www.la27eregion.fr 	<ul style="list-style-type: none"> Presentation of the eris@ activities within peardrop 	<ul style="list-style-type: none"> Stéphane Vincent, Directeur de projet, « La 27e Région »
M-21	TCH	Article	<ul style="list-style-type: none"> Publishing of an article in a local relevant newsletter or IT Magazine of DBE Technology 	<ul style="list-style-type: none"> Report updated results & promote final workshop 	<ul style="list-style-type: none"> Finnish regions and/or local stakeholders
M-21	TCH	Event	<ul style="list-style-type: none"> HP-Linux forum, http://h41267.www4.hp.com/eventpage.aspx?&eventid=OAAxADQANQA%3D&c=c=fi&lang=fi 	<ul style="list-style-type: none"> Distribution of hand-outs + informal discussion, COSS has a stand there and the peardrop material was nicely placed 	<ul style="list-style-type: none"> Attendees of the conference
M-21	TCH	Face to face meeting	<ul style="list-style-type: none"> Meeting with a representative of the Ministry of Finance 	<ul style="list-style-type: none"> Informal discussion about future possibilities of DBE environment when connecting governmental applications 	<ul style="list-style-type: none"> Tommi Karttaavi (Ministry of Finance, Finland), Manu Setälä (TCH)

Tot: 13

Periodic Activity Report – D1.9

June 2008

Month	Partn.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-22	AEC	Article	<ul style="list-style-type: none"> Coverage of the ISW event 	<ul style="list-style-type: none"> Informing local decision makers of principal concerns expressed within the ISW 	<ul style="list-style-type: none"> Regional Representatives, Partners, ICT companies
M-22	AEC	Face to Face	<ul style="list-style-type: none"> Discussion with SILOGRAPHIC Cluster 	<ul style="list-style-type: none"> Feedback to ISW and expectations 	<ul style="list-style-type: none"> Cluster members and representative
M-22	ALL	Event	<ul style="list-style-type: none"> ISW 3 - Parallel session in the framework of the eris@ Annual Conference 2008 http://www.ianis.net/about/conferences/cardiff2008/programme/Pages/PEARDR OPSession.aspx 	<ul style="list-style-type: none"> Promoting project results, get feedback, promote regional deployment plans, debate a road map for future RTD 	<ul style="list-style-type: none"> Partner & associated regions, DBE Cluster & practitioners, EC, partners, and others
M-22	eris@	Article	<ul style="list-style-type: none"> "Conclusions of the eris@ annual conference" – including peardrop session http://www.ianis.net/about/Lists/newsletter/eris@_NL_July_2008.pdf 	<ul style="list-style-type: none"> Report of the conference, including the presentations and the discussion of the peardrop parallel session 	<ul style="list-style-type: none"> eris@ regions & more than 1600 local /regional ICT stakeholders; conference participants
M-22	eris@	Other Activity	<ul style="list-style-type: none"> Publish the Draft Synthesis Guide (Eng only) at the eris@ Conference 	<ul style="list-style-type: none"> Disseminate project results (Synthesis Guide) 	<ul style="list-style-type: none"> Conference participants (240 people) representing a wide group of stakeholders.

Tot: 5

July 2008

Month	Partner	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-23	AEC	Face to face	<ul style="list-style-type: none"> Discussion with SILOGRAPHIC Cluster 	<ul style="list-style-type: none"> Common elaboration of documentation for the Consortium Agreement 	<ul style="list-style-type: none"> Cluster Members, other clusters needing model documents
M-23	ALL	Other Activity	<ul style="list-style-type: none"> Translating the Final DBE Toolkit http://www.peardrop.eu/DBE_Deployment/Pages/DBEDeploymentPlanNew.aspx 	<ul style="list-style-type: none"> Disseminate updated results on web 	<ul style="list-style-type: none"> Wide group of stakeholders
M-23	ALL	Other Activity	<ul style="list-style-type: none"> Translation of the Final Synthesis Guide 	<ul style="list-style-type: none"> Inform wide audience of key results in accessible format(s) 	<ul style="list-style-type: none"> Wide group of stakeholders

Tot: 3

August 2008

Month	Part.	Activity Type	Event/Conference Title & Venue (hosted or attended, if possible include hyperlink)	Activity Proposed (presentation, hand-outs, etc)	Targeted Audience & Main Outputs (n° participants, regions etc.)
M-24	eris@	Other Activity	<ul style="list-style-type: none"> Broad Dissemination of Final Synthesis Guide - mailing 	<ul style="list-style-type: none"> Inform widest audience of key results in accessible format(s) 	<ul style="list-style-type: none"> Wide group of stakeholders
M-24	eris@	Article	<ul style="list-style-type: none"> Publish article in eris@ newsletter 	<ul style="list-style-type: none"> Presenting the final outcomes of the project 	<ul style="list-style-type: none"> eris@ regions & more than 1600 local /regional ICT stakeholders; conference participants

Tot: 2

In addition, partners have added a link dedicated to **peardrop** in their organisation homepages:

TCH: <http://www.coss.fi/web/coss/int/peardrop>

EPMA: <http://www.epma.cz/en/current-activities.html>

AEC: <http://www.aecom.org/projets.php>

CSP: http://www.csp.it/it/cosa_facciamo/sviluppo_societa_conoscenza

ANNEX II – SAMPLE OF THE MEMORANDUM OF COOPERATION WITH REGIONS



Sixth Framework Programme
Priority 2.5.8 Information Society Technologies



Promoting Ecosystems and Regional Development
in support of Regional Operational Programming

TEMPLATE

MEMORANDUM OF COLLABORATION WITH [name regional partner] (Project PHASE 2: June 2007 – August 2008)

INTRODUCTION

The overall aim of the **peardrop** project is to evaluate and analyze; adapt and model; promote and exploit; and disseminate **existing and evolving knowledge**, evidence, systems and tools regarding regional innovation ecosystems and digital business ecosystems.

In particular, the main work of Phase 2 is to **develop appropriate tools, systems and models** to be used to **plan the deployment** of innovation ecosystems, business ecosystems, or digital business ecosystems in 12 regions: 4 partner regions – Aquitaine, Piemonte, Vysocina, Wales - and 8 other regions.

These 8 regions will be selected, inter alia, from the group of regions already collaborating with **peardrop** in Phase 1 and will be known as the “*associated regions*”. The selection criteria used to select these 8 associated regions are the following:

- the level of the region’s interest in DBE;
- achieving a good geographical balance;
- regional readiness and clarity in DBE understanding.

peardrop’s Phase 2 comprises three sub-phases:

- In the analysis and development sub-phase, each associated region will develop systems, models and other tools to support the process planning and deployment of DBE. *September 2007-November 2007*
- The exploitation sub-phase is concerned with use of the aforementioned systems, models and other tools in following through the development of an actual regional DBE deployment plan with the partner and associated regions. *December 2007-February 2008*
- The third sub-phase deals with a process of reflection in which some validation of the systems, models and other tools is carried out. The aim is to try to understand retrospectively, in each of the regions, what happened, what worked and why, what did not work and why not. *February 2008 – March 2008*.

During Phase 2, 2 international stakeholder workshops will be organised. The first of these (Workshop 2, planned for **February 7-8, 2008**) will be for an invited audience only (from the partner and associated regions, from DBE cluster projects, and from the EC). Its main purpose will be to provide an opportunity for a thorough exchange of knowledge of experiences to enrich the understanding of the participants and of the processes being carried out.

The final international stakeholder workshop (Workshop 3) will take place at the end of the project and be open to both an invited set of delegates (those from Workshop 2) and to a wider (but limited) audience of interested participants. The aim will be to consolidate the team-work and community of interest already built up, to reach conclusions and policy recommendations regarding regional DBE deployment, to promote more widely the results and outputs of **peardrop**, and to debate and agree future steps and proposals for future research (regarding ERA and in FP7).

CONSIDERING THAT

- **[name of the relevant peardrop contractor]**
 - represents the **peardrop** Project
 - eris@ is responsible for project management and coordination.
 - is also responsible for
 -
- **[name of the regional partner]**
 - *Include relevant information, such as the role of the entity/organization within the Region*
 -
 -

[INSERT NAME OF THE REGIONAL PARTNER] & peardrop

AGREE TO COLLABORATE ON

**“THE DEVELOPMENT OF DBE SPECIFIC DEPLOYMENT TOOLS” &
ON “SPECIFIC DISSEMINATION” OF **peardrop** RESULTS**

In particular, during **peardrop**'s Phase 2 (June 2007 – August 2008)

- **[Name of the regional partner]** agrees to:
 - Contribute to the development of systems, models and other tools to support the process of DBE planning. September 2007-November 2007.
 - Develop a DBE deployment plan for the region of **[Name of the regional partner]** December 2007-February 2008.
 - Participate actively to the process of reflection in which some validation of the systems, models and other tools is carried out. February 2008 – March 2008.
 - Share information on the DBE deployment plan evidence regarding business ecosystems at regional level, especially at Workshop 2 (foreseen for February 7-8th, 2008).
 - Provide some feedback on the materials provided to **[Name of the regional partner]** by **peardrop** (answer to questionnaires, comment on specific documents...etc.).
 - Participate at peardrop events, such as the 2 International Stakeholders Workshops (one planned for February 7-8th 2008 and the other one towards the end of the project. **peardrop** will cover the agreed travel and subsistence costs of participation – see specific paragraph below for details.
 - Collaborate to promote & disseminate the findings of the **peardrop** project in each others' events, promotion materials, specific regional publications, regional web sites, etc.
- **peardrop** will offer to **[name of the regional partner]**
 - Key information & technical tools on innovative business paradigms already developed by other EU funded projects in an easy, clear and concise way
 - Direct access to “Guides & Toolkits” being prepared by the Project: light, clear documents that will help finding the best methodology for deploying DBE and ICT business networking in **[name of the regional partner]**'s territory. In this way, **[name of the regional partner]** will have the possibility to directly influence the preparation of the Project Guides & Toolkits (that should be ready by mid 2007).
 - Support in the identification of barriers, in the anticipation of obstacles and in the development of possible solutions related to DBE deployment.

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- Facilitations for the exchange information and experiences with a view to appreciating differences of approach taken in different regional contexts.
 - A case study regarding the planning process for the region built upon the lessons learned in the process of development of a DBE deployment plan.
 - To participate at **peardrop events**: valuable occasions to meet DBE specialists, other interested regions, and to discuss how to create a DBE deployment plan.
 - Preferential access to support, help and expertise of specialists in the field.
- As for the **COSTS** incurred during the collaboration, **[name of the peardrop contractor]** will:
- Through eris@, reimburse agreed travel and subsistence costs in full for 1 representative¹¹ of **[name of the regional partner]** when attending each of the two **peardrop** International Stakeholders event (*February 7-8th, 2008 and July-August 2008*);
 - Cover*[to be specified by peardrop contractor specific case]*
 - Any other cost will be covered by **[name of the regional partner]**

Brussels, **[DAY]** of **[MONTH]** 2007

In faith,

Signature

Signature

Name and Last Name:

Name and Last Name:

Position:

Position:

Region:

Region:

For **[The peardrop Contractor]**:

For **[Include regional partner]**:

Signature

Name and Last Name:

Position:

Region:

For **eris@** :
(**peardrop** coordinator)

¹¹ As stated in Article II.19.1.of the PEARDROP Contract with the EC, eligible costs incurred must be **actual, economic** and **necessary** for the participation to the Project.

ANNEX III - CONTRACTORS ACTIONS & CONTRIBUTION TO PEARDROP WPS FOR THE RELEVANT PERIOD (September 2007 – August 2008)

1. Contributions to WP1 – Coordination & Reporting

Contractor	Description of the developed activity
eris@	<ul style="list-style-type: none"> - Organization of Project Meetings and attendance: 5th PMC (13.-14.9.2007), 6th PMC meeting (13. and 15th 11.2007), 7th PMC (6.3.2008), 8th PMC (25.4.2008) and 9th PMC (11.6.2008). In Brussels, Prague and Newport. - Preparation Interim Activity Report (D1.8) and Periodic reports. - Coordination Internal Review deliverables. - Coordination of the preparation of the Periodic review - Preparation of the 10th PMC (9th October 2008) in Brussels. - Coordination of contacts with the Advisory Group Members
CSP	<ul style="list-style-type: none"> - Contribution and attendance: 5th PMC (13.-14.9.2007), 6th PMC meeting (13. and 15th 11.2007), 7th PMC (6.3.2008), 8th PMC (25.4.2008) and 9th PMC (11.6.2008). In Brussels, Prague and Newport. - Preparation of Quarterly Management report (QMR5 to QMR8). - Contribution Interim Activity Report (D1.8) and Periodic reports. - Attendance EC Interim Review 14th November 2007.
AEC	<ul style="list-style-type: none"> - Contribution and attendance: 5th PMC (13.-14.9.2007), 6th PMC meeting (13th and 15th 11.2007), 7th PMC (6.3.2008), 8th PMC (25.4.2008) and 9th PMC (11.6.2008). In Brussels, Prague and Newport. - Preparation of Quarterly Management report (QMR5 to QMR8). - Contribution Interim Activity Report (D1.8) and Periodic reports. - Attendance EC Interim Review 14th November 2007.
TCH	<ul style="list-style-type: none"> - Contribution and attendance: 5th PMC (13.-14.9.2007), 6th PMC meeting (13th and 15th 11.2007), 7th PMC (6.3.2008), 8th PMC (25.4.2008) and 9th PMC (11.6.2008). In Brussels, Prague and Newport. - Preparation of Quarterly Management report (QMR5 to QMR8). - Contribution Interim Activity Report (D1.8) and Periodic reports. - Attendance EC Interim Review 14th November 2007.
CMI	<ul style="list-style-type: none"> - Contribution and attendance: 5th PMC (13.-14.9.2007), 6th PMC meeting (13th and 15th 11.2007), 7th PMC (6.3.2008) and 9th PMC (11.6.2008). In Brussels, Prague and Newport. - Preparation of Quarterly Management report (QMR5 to QMR8). - Contribution Interim Activity Report (D1.8) and Periodic reports. - Attendance EC Interim Review 14th November 2007.
EPMA	<ul style="list-style-type: none"> - Contribution and attendance: 5th PMC (13.-14.9.2007), 6th PMC meeting (13th and 15th 11.2007), 7th PMC (6.3.2008), 8th PMC (25.4.2008) and 9th PMC (11.6.2008). In Brussels, Prague and Newport. - Preparation of Quarterly Management report (QMR5 to QMR8). - Contribution Interim Activity Report (D1.8) and Periodic reports. - Attendance EC Interim Review 14th November 2007.

2. Contributions to WP2 – Dissemination & Exchange of Experiences

Complementary to the actions presented in Annex I, contractors have also contributed to the production of WP2 deliverables, as presented in this section.

Contractor	Description of the developed activity
eris@	<ul style="list-style-type: none"> - Production & collection of information for the preparation and updates of DPP4 - Attendance and organisation of the Second International Stakeholders Workshop (7-8 February 2008). - Attendance and organisation of the Final International Stakeholders Workshop (UK – 13th June 2008). - Drafting of the ISW3 Report. - Preparation of three Case Study Reports (Extremadura, Valencia, Pomerania). - Liaising with other Cluster projects. - Support in the organisation of the event for NMS in Prague. - Various dissemination activities (see Annex I for details). - Preparation of the ERA Report - Preparation and finalisation of the DBE Synthesis Guide - Translation of the DBE Synthesis Guide into Spanish and Polish.
CSP	<ul style="list-style-type: none"> - Contribution to the preparation and updates of DPP4 and to the report of the ISW3. - Attendance and organisation of the Second International Stakeholders Workshop (7-8 February 2008). - Awareness raising among different regional stakeholders on peardrop activities and DBE.

	<ul style="list-style-type: none"> - Attendance and organisation of the Final International Stakeholders Workshop (UK – 13th June 2008). - Attendance of the event for NMS in Prague. - Contribution to the ERA Report - Contributions to the DBE Synthesis Guide. - Translation of the DBE Synthesis Guide into Italian. - Various dissemination activities (see Annex I for details).
AEC	<ul style="list-style-type: none"> - Contribution to the preparation and updates of DPP4 and to the report of the ISW3. - Attendance and organisation of the Second International Stakeholders Workshop (7-8 February 2008). - Awareness raising among different regional stakeholders on peardrop activities and DBE. - Attendance and organisation of the Final International Stakeholders Workshop (UK – 13th June 2008). - Attendance of the event for NMS in Prague (25.4.2008). - Contribution to the ERA Report. - Contributions to the DBE Synthesis Guide. - Translation of the DBE Synthesis Guide into French. - Various dissemination activities (see Annex I for details).
TCH	<ul style="list-style-type: none"> - Contribution to the preparation and updates of DPP4 and to the report of the ISW3. - Attendance and organisation of the Second International Stakeholders Workshop (7-8 February 2008). - Awareness raising among different regional stakeholders on peardrop activities and DBE. - Attendance and organisation of the Final International Stakeholders Workshop (UK – 13th June 2008). - Attendance of the event for NMS in Prague (25.4.2008). - Contribution to the ERA Report. - Contributions to the DBE Synthesis Guide. - Translation of the DBE Synthesis Guide into Finnish and Estonian. - Various dissemination activities (see Annex I for details).
CMI	<ul style="list-style-type: none"> - Contribution to the preparation and updates of DPP4 and to the report of the ISW3. - Attendance and organisation of the Second International Stakeholders Workshop (7-8 February 2008). - Awareness raising among different regional stakeholders on peardrop activities and DBE. - Attendance and organisation of the Final International Stakeholders Workshop (UK – 13th June 2008). - Contribution to the ERA Report. - Contributions to the DBE Synthesis Guide. - Various dissemination activities (see Annex I for details). - Attendance of the DE Cluster meeting (Rome, 7-8 February 2008)
EPMA	<ul style="list-style-type: none"> - Contribution to the preparation and updates of DPP4 and to the report of the ISW3. - Attendance and organisation of the Second International Stakeholders Workshop (7-8 February 2008). - Awareness raising among different regional stakeholders on peardrop activities and DBE. - Attendance and organisation of the Final International Stakeholders Workshop (UK – 13th June 2008). - Organisation and attendance of the event for NMS in Prague (25.4.2008) - Organisation and attendance of the event for NMS in Jihlava (4.6.2008). - Contribution to the ERA Report. - Contributions to the DBE Synthesis Guide. - Translation of the DBE Synthesis Guide into Czech. - Various dissemination activities (see Annex I for details).

3. Contributions to WP3 – WP7

Contractor	Description of the developed activity
eris@	<ul style="list-style-type: none"> - Contribution to the preparation of the DBE Toolkit (Main guide & elements related to chapters 0, 6, and 7). - Providing feedback to work package leader on their “DBE Toolkit” elements. - Contribution in the finalization of the case studies reports of other partners. - Preparation of the online version of the DBE Toolkit and of its 7 other language versions. - Translation of the DBE Toolkit into Spanish and Polish.
CSP	<ul style="list-style-type: none"> - Contribution to the preparation of the DBE Toolkit (elements related to chapter 1). - Providing feedback to work package leader on their “DBE Toolkit” elements. - Preparation of three Case Study Reports (Piedmont, Emilia Romagna). - Translation of the DBE Toolkit into Italian.
AEC	<ul style="list-style-type: none"> - Contribution to the preparation of the DBE Toolkit (elements related to chapter 3). - Providing feedback to work package leader on their “DBE Toolkit” elements. - Preparation of three Case Study Reports (Aquitaine, Nord Pas de Calais). - Translation of the DBE Toolkit into French.

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TCH	<ul style="list-style-type: none">- Contribution to the preparation of the DBE Toolkit (elements related to chapter 4).- Provide feedback to work package leader on their “DBE Toolkit” elements.- Preparation of three Case Study Reports (Telemark, Tartu).- Translation of the DBE Toolkit into Finnish and Estonian.
CMI	<ul style="list-style-type: none">- Contribution to the preparation of the DBE Toolkit (elements related to chapter 2).- Revision of the final version of the DBE Toolkit .- Provide feedback to work package leader on their “DBE Toolkit” elements.- Preparation of three Case Study Reports (Wales, East Midlands).
EPMA	<ul style="list-style-type: none">- Contribution to the preparation of the DBE Toolkit (elements related to chapter 5)- Provide feedback to work package leader on their “DBE Toolkit” elements.- Preparation of three Case Study Reports (Vysocina, Pardubice).- Translation of the DBE Toolkit into Czech.