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**“Report on the International Stakeholders Workshop III”**

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<b>PP</b>	Restricted to other programme participants (including the Commission Services)	
<b>RE</b>	Restricted to a group specified by the consortium (including the Commission Services)	
<b>CO</b>	Confidential, only for members of the consortium (including the Commission Services)	

“Final Digital Business Ecosystem International Stakeholders Workshop”

**“Digital Ecosystems of  
Knowledge, Business and Culture”**

Friday 13<sup>th</sup> June 2008  
eris@ Annual Conference 2008 – Newport, Wales , UK

**Report & Conclusions of the event**

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**Note to the reader**—*This document is an output of the **peardrop** project (Promoting Ecosystems and Regional Development in support of Regional Operational Programming). **peardrop** is funded by the European Commission and aims at raising awareness among regional stakeholders on the specific policy domains. In particular it aims to form a group of regions active in the field of DBE deployment and ICT for Business Networking.*

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*All links referring to the peardrop website are accessible AFTER registration to the portal [www.peardrop.eu](http://www.peardrop.eu)  
Registration is open to everyone and free of charge.*

## **1. peardrop International Stakeholders Workshops: background information**

As presented in **peardrop**'s description of work, during the lifespan of the project the consortium was responsible for the organisation of three International Stakeholders' Workshops (ISW).

### *1.1 Workshops' Objectives*

Although all three workshops had common objectives (facilitating awareness raising and the exchange of experiences in the framework of Digital Business Ecosystem - DBE), each of them had specific and well defined aims.

<b>Workshop 1 “Digital Business Ecosystem: an opportunity for regional development”</b>
<p>The event took place in Brussels on the 22<sup>nd</sup> of May 2007. Its specific purposes were:</p> <ul style="list-style-type: none"><li>▪ to promote the results of Phase 1 of the project (especially the five Initial Guides on five DBE sub-domains);</li><li>▪ to develop a discussion on those with targeted key stakeholders.</li></ul> <p>The expected outcome of this first workshop was to help ‘signpost’ for Phase 2 the kind of DBE deployment tools - and models - that stakeholders would consider useful. In addition, the project used the discussion and the feedback gained to provide illustrative material for, and guide subsequent revisions of, the initial guides regarding the 5 DBE topics addressed by the project.</p>
<b>Workshop 2 “Digital business Ecosystem: planning a regional deployment”</b>
<p>The objectives of this second meeting, organised in Gent on the 7<sup>th</sup> and 8<sup>th</sup> of February 2008, were:</p> <ul style="list-style-type: none"><li>▪ to review the work in progress of the project, and especially the work relating to the identification of models, tools and systems in support of DBE deployment;</li><li>▪ to enable an intensive exchange of views between selected regional representatives on their experiences with respect to preparing their regional DBE deployment plans.</li></ul> <p>The expected outcome of this event was to validate the <b>peardrop</b> tools and to listen to regional expectations in terms of guidance for DBE deployment planning.</p>
<b>Workshop 3 “Digital Ecosystems of Knowledge, Business and Culture”</b>
<p>This final <b>peardrop</b> workshop took place in the framework of a wider event targeted to regional representatives (the eris@ Annual Conference 2008: “<i>Opportunities and Rewards for Regional Development through ICT: New Paradigms – New Challenges</i>”, see <a href="http://www.erisa.be">www.erisa.be</a> – Cardiff, 11<sup>th</sup> – 13<sup>th</sup> June 2008).</p> <p>The focus of this final workshop was:</p> <ul style="list-style-type: none"><li>▪ to promote the results of the project as widely as possible, especially the draft Synthesis Guide &amp; the Final Toolkit for Regional DBE Deployment;</li><li>▪ to gain feedback on, and promote, the planning of regional DBE deployment;</li><li>▪ to debate a DBE road map - especially <b>peardrop</b>'s proposals and recommendations for FP7, the Structural Funds, and other European policies (Lisbon, i2010, the CIP etc.) – to be included in the “<i>Report on peardrop’s contribution to ERA Coordination Activities</i>”.</li></ul>

### 1.2 Workshops' Target Audience

In relation to the objectives presented above, each event had also a well defined target audience:

Workshop 1 – Attendance by invitation only, representatives of the partner and focus group regions (total of 24), representatives of projects of the Digital Ecosystem (DE) Cluster, European Commission officials, members of the **peardrop** Advisory Group, and project partners.

Workshop 2 - For a limited invited audience only, since it was shaped as an intensive work meeting between project partners, a small group of qualified experts and selected representatives of the partner and associated regions (13 in total). In addition, participation was also open to European Commission officials, the **peardrop** Advisory Group and project partners.

Workshop 3 - This was an open event, although the specific participation of some key regional stakeholders from associated regions, of the **peardrop** Advisory Group and of the European Commission was also invited (as for Workshop 2).

### 1.3 Workshops' Indicators

The table below presents the indicators to be considered for evaluating the attendance of the workshop.

Activity	Indicator	Target
International Stakeholder Workshop 1	Regions represented	20
	Participants	45
International Stakeholder Workshop 2	Regions represented	12
	Participants	40
International Stakeholder Workshop 3	Regions represented	25
	Participants	60

The results of each workshop are recorded in the events' report, available at [www.peardrop.eu](http://www.peardrop.eu). ("Event" section).

## **2. Introduction to the Final International Stakeholders Workshop**

The final workshop was organised on Friday 13<sup>th</sup> June 2008, in Newport, in the framework of the eris@ Annual Conference 2008.

Prior to the meeting, all 13 **peardrop** associated regions were sent relevant background documents, namely:

- an introduction to the event;
- the agenda of the session for comments;
- an invitation to present their DBE Deployment Plan experience at the roundtable of the session

Thanks to the framework organisation of the eris@ Annual Conference, all information related to the session was also available online, together with an introduction to **peardrop** and all logistical details (travel, venue etc.)

Following the feedback received from regions, eris@ then finalised the agenda and prepared some more detailed guidelines for speakers and participants to the roundtable.

Of the regions that had shown interest in presenting their experience, the following five were chosen:

- **Petr Pavlinec**, Vysocina, Czech Republic;
- **Gerallt Llewelyn Jones**, Wales, United Kingdom;
- **Silvano Bertini**, Emilia Romagna, Italy;
- **Luis Casas Luengo**, Extremadura, Spain;
- **Julie Bagieu**, Aquitaine, France;

The workshop was chaired by **Patrick Sullivan**, from CMI International, and was attended by more than 70 people (see Annex II for details).

At arrival, the **peardrop** team made the following documentation available for participants:

- the 3 **peardrop** bulletins on Aragón and West Midlands and on DBE Deployment Planning;
- the **peardrop** brochure;
- copies of the draft Synthesis Guide of DBE Deployment Planning;
- copies of the 12 Regional DBE Case Studies;
- copies of the DBE Book (hard copy & DBE CD-ROM version).

Moreover, the project also had an **information stand** at the exhibition area for the whole duration of the conference.

### **3. Scope of the workshop & invitations**

As mentioned above, the workshop was part of a wider event, and therefore it has benefited from a wider dissemination effort. Invitations were sent to different organisations, regions and individuals having already worked with the DBE concept but also others being completely new to it.

Of course, as already mentioned, a tailored invitation was sent to the 13 partner and associated regions that had been collaborating in the preparation of the Case Studies and in the validation of the project outputs.

In general terms, the workshop was also the occasion for:

- introducing the concept of the “Digital Ecosystems”, from three different perspectives related to the sharing of knowledge, business and culture. This was done, in particular with the speeches of Francesco Nachira, Kees Rovers, Francesca Bria and Gerallt Llewelyn Jones;
- sharing experiences with regions that have already approached the DBE concept, as a potential solution to some of their local needs. A round table was dedicated to this as well as an open discussion;
- presenting **peardrop** work and outputs, and the existing links with those “follow up” actions that the European Commission has put in place in the field of DBE (DEN4DEK) as well as with the ERA Roadmap

This workshop was planned as, and indeed was, a mix between a seminar and a workshop, since the first part was dedicated to introductory presentations, and the second one to a roundtable and discussions.

As for the attendance, as indicated by the attached attendance list (Annex II), participants at the **peardrop** Final International Stakeholders Workshop can be categorised as follows:

- European Commission Representatives: 1
- **peardrop** (partners and External Advisory Group): 13
- Focus Group Regions: 12
- Others (regions or other organisations): 51

Travel and subsistence grants were at the disposal of those partner/associated regional representatives needing financial support to participate in the workshop (maximum 1 representative per region).

It should also be mentioned, that although the people attending the parallel session were 77, eris@ granted the project a 10 minutes “reporting back session to plenary” which allowed an even wider audience for the main session’s conclusions.

## **4. Summary of the presentations and discussions**

### *4.1 Workshop Presentations*

Introducing the Workshop, Prof. **Gareth Hughes**, **peardrop** Project Manager and eris@ Chief Executive Officer, explained that the **PEARDROP** Project (**P**romoting **E**cosystems **A**nd **R**egional **D**evelopment *in support of* **R**egional **O**perational **P**rogramming) was a Specific Support Action (SSA) under the strategic objective 2.5.8 "ICT for Networked Businesses", and was aimed at clarifying, disseminating and promoting the results of regional deployments of innovative ecosystem and SMEs cluster models. Its principal focus was to make the tools for exploitation and adoption of new innovative business paradigms in ICT for Enterprise Networking more accessible and usable for regional policy makers and key local actors.

The project, which was 100% funded by the EU and has run for a period of 2 years, comprised eris@ and 5 regional partners (AEC, Aquitaine, France; CSP – ICT Innovation, Piemonte, Italy; EPMA, Vysocina, Czech Republic; CM International, Ireland & Wales; and Technology Centre Hermia, Tampere, Finland).

He also explained that the project had begun with desk-based research covering 5 sub-domains, and the team had worked with 24 Focus Group regions to raise awareness and interest. The outcomes of this work and collaboration was then included a detailed "Guide to DBE Deployment Planning" and a DBE Project Toolkit; both of which will soon be available in a range of languages.

The first presentation of the Workshop - "**Digital Ecosystems: Concept & Framework**" - was given by **Francesco Nachira**, Scientific Officer at the European Commission in Brussels, who provided a detailed background to, and history of, the DBE concept and the collaborative work that has led to the development of the DBE platform that exists today. He emphasised that the strength of the EU economy and its long-term competitiveness depend critically on the SME sector, and that SMEs drive innovation, and survive through specialization, adaptation, and exploiting local identity. However, they often depend heavily on large companies, and could be stronger through synergies. Essentially, the DBE concept had been developed in response to the requirements of SMEs, and the notion of aggregation and clustering was key to both the DBE concept and model.

The presentation of Francesco Nachira was followed by a short introduction of DEN4DEK (**D**igital **E**cosystems **N**etwork for **D**igital **E**cosystem **K**nowledge), by **Javier Gabaldon**.

This was followed by a series of presentations highlighting DBE planning and deployment in different countries, regions and localities. **Kees Rovers**, Founder, President and CEO of 'Close the Gap BV', Netherlands, began by describing the "**Neunen Experience**". Under the "Real Life Home Lab" initiative, Neunen, a town of c.8,500 homes, now has the highest "Fibre to the Home" density in the World, with a 90% take-up rate. All schools, churches, general practitioners, town halls, sports clubs, home care institutes, hospitals, houses for elderly and disabled, etc are part of the connected community, and the focus of the initiative is the integration of home services. He emphasized that the key success factor had been to make it a 'citizens' initiative, under which they had put greatest emphasis on listening to, and understanding, the needs of the citizens, and to let them take the lead in developing the project. One consequence of the new ecosystem was that the users – traditionally at the end of the services supply chain – are now involved actively in specifying and designing the products and services they require.

**Francesca Bria**, assistant professor at the Postgraduate School of Journalism, Rome, described the experiences of Brazil and Venezuela. She opened her presentation by drawing parallels between the historical changes in land ownership/agriculture and the current trends and challenges of intellectual property rights (in the context of software development), and then described the work being undertaken in Brazil where Open Source software is being developed to help tackle digital divide issues. The focus there is very much on community empowerment and capacity building. In Venezuela, the development of a nation-wide free software ecosystem is being researched. Stemming from the national level with the aim of increasing knowledge and self-help, the programme has a substantial "bottom-up" element.

**Gerallt Llewelyn Jones**, Chief Executive of Menter Môn Anglesey, Wales, presented the “**Menai Intelligent Tourism Network**” project and explained the way in which they have reviewed the use of DBE to address some critical local economic issues. Several options had been explored, and the Tourism sector had been selected for an initial deployment initiative. Using the **peardrop** toolkit, his team had prepared a DBE deployment plan for the sector, which demonstrated a positive 3:1 cost benefit ratio over a 5-year period, and would be submitting a Convergence Funding bid to take it forward.

The regional review was continued subsequently in the **Round Table** Discussion, which was chaired by **Dr. Irina Zálišová**, Director and co-founder of EPMA/BMI, Czech Republic, with additional regional perspective contributions from:

- **Petr Pavlinec**, Director of IT Department, Vysočina Regional Authority, Czech Republic, who shared some of his technological insights into the use of open-access networks and services to create DBE platforms. He mentioned that one of the biggest challenges is finding ways of persuading companies to cooperate when their natural concern is to compete;
- **Gerallt Llewelyn Jones**, Menter Mon, Wales, who added some thoughts on the process of implementing DBE systems after going through the planning process, i.e. that the systems should be introduced to SMEs in operational, not technical, terms;
- **Silvano Bertini**, Head of the Economic Development Policies Unit, Emilia-Romagna, Italy, who explained the way in which they are looking to increase integration and knowledge-sharing through the establishment of knowledge clusters of SMEs and networks of research laboratories;
- **Luis Casas Luengo**, Managing Director at FUNDECYT, Extremadura, Spain, who also explained how they are creating knowledge clusters via a B2B platform to encourage cooperation amongst SMEs; and
- **Julie Bagieu**, aNTIC Pays Basque, Aquitaine, France, who shared their experience of addressing the challenges faced by individual graphics companies in the region, and encouraging these companies to work together to provide an integrated service using ICT. The legal dimension of such an approach had been one of the key starting points for their initiative.

As part of the Workshop Session, **Patrick Sullivan**, from CM International, Ireland, provided an overview of the **peardrop** outputs, including the set of initial guides across 5 thematic areas, and the **peardrop** DBE Deployment Planning Toolkit. The Initial Guides covered the following topics:

- DBE as a model for local development;
- Business Cultures & Models;
- Financial Frameworks & Engineering;
- DBE Technology Infrastructure & Support Systems; and
- Legal Issues & Challenges.

The Toolkits have been designed to guide a region all the way through the DBE deployment planning process, including conducting a regional analysis, SME engagement, addressing the legal and governance issues, planning the technology platform and service, and the critical issue of how to finance the deployment of a DBE system. A synthesis Guide will shortly be available to bring together all of the tools.

All presentations are available for download at:

<http://www.ianis.net/about/conferences/cardiff2008/programme/Pages/Speakers.aspx> and at :  
<http://www.peardrop.eu/events/Lists/Events%20list/DispForm.aspx?ID=25&Source=http%3A%2F%2Fwww%2Epeardrop%2Eeu%2Fevents%2FPages%2Fpeardrop%5Fevents%2Easpx>

## 4.2 Workshop Open Discussion

The open discussion was quite lively, and touched on different issues, most of them related to specific regional experiences.

In summary, the main general discussion points raised were the following:

- there is a need to present some “tangible” example of DBE to potential DBE actors (policy makers as well as SMEs);
- there is the question of “sustainable development” of DBE in the long term, once the regional catalyst steps back: there are still no real experiences of DBEs sustained without regional support; although, as the case of Menter Môn shows, there can be a calculated positive 3:1 cost benefit ratio over a 5-year period, which will be a good basis to take DBE forward;
- some of the determinant factors for the deployment of a DBE are: the strength of existing networks in the region (i.e. clusters) and the commitment of regional policy makers to “activate” the existing and potential resources of their territory, also supporting the “cooperation among competitors”;
- some regions, like Nottingham, who are developing a regional DBE, consider that the big benefit of it is, in a further stage, to link it up to other deployed DBEs, so to develop a much wider network.

In the concluding remarks, **Francesco Nachira** reminded delegates that, for the time being, under the Seventh Framework Programme, the European Commission has no funds available for the deployment of DBE, nor for new research activities.

Notwithstanding this, he explained that the next step that regions can take in the field of DBE is to:

- start implementing the infrastructure at territorial level;
- analyse the existing networks active in the region;
- identify potential real applications to be deployed.

The potential financial instruments to do this rely on:

- “Regions for Economic Change”: where there is a call stating clearly the concept of Ecosystem;
- “Competitiveness and Innovation Programme” (CIP): by which a small Digital Ecosystems network has been funded.

## 4.3 Conclusions

The session was concluded by **Manu Setälä**, who recalled the words of Mr. Meadows<sup>1</sup> when saying that the most stupid thing is to think that “what is not working now will neither be working in the future”, a thought that could be applied to the DBE situation today. Manu Setälä also added that today the world is changing at a grater speed (see the rising costs of oil and transport are turning globalisation backwards, bringing business is closer to customers; see how traditional value “chains” are becoming value “networks” etc.) and, when speaking about technology, these changes relate to open source and innovation.

In this environment, he added, everyone should understand that, even if the DBE technology is still an unfinished business, DBE is a good solution when all of the regions are stepping up eAdoption ladders. Regions should start planning its deployment, even if in initial small scale

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<sup>1</sup> Speaker of the first day of the eris@ Conference

pilots, but with the aim of helping local SMEs to understand and open their minds towards these new business models.

## **5. Concluding Remarks**

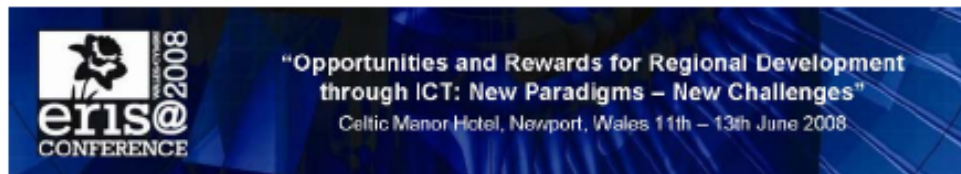
**peardrop**'s final International Stakeholders Workshop can be considered successful for the level of attendance and the useful outcomes it produced.

Checking the results and the outcomes against the indicators reported on page 5, it becomes clear that the 41 regional representatives and the total number of participants (77) are more than in line with the expected indicators set in the project description of work (namely: 25 regions represented & 60 participants).

As for its aims, one can stress the positive outcome of the event, given:

- the good interest **peardrop** has raised among region on the DBE topic;
- the promoting of its results as widely as possible;
- the feedback gained on the planning of regional DBE deployment also with the aim of collecting inputs for the DBE road map.

**Annex I - Agenda of the workshop**



Final Digital Business Ecosystem International Stakeholders Workshop  
**Digital Ecosystem for Knowledge, Business and Culture**  
 Cardiff, Wales (UK) – Friday 13<sup>th</sup> June 2008

**AGENDA**

09:15	09:20	<b>Introduction &amp; Opening</b> Gareth Hughes, <b>peardrop</b> Project Manager
09:20	09:50	<b>Digital Ecosystems: concept &amp; framework</b> Francesco Nachira, RIFD Unit, DG INFSO, EC
09:50	10:20	<b>Citizen Ecosystem: the Nuenen experience</b> Kees Rovers, "Close the Gap", Netherlands
10:20	10:50	<b>Digital Ecosystems of Culture in Brazil and Venezuela</b> Francesca Bria, Social scientist, political consultant, researcher and journalist, Italy
10:20	11:00	<b>Digital Business Ecosystems in Wales</b> Gerallt Llewelyn Jones, Wales, United Kingdom
11:00	11:30	<i>Coffee Break &amp; Networking</i>
11:30	11:45	<b>Digital Business Ecosystems: peardrop Toolkit</b> Patrick Sullivan, <b>peardrop</b> Project, CMI
11:45	12:45	<b>Regional Planning DBE Deployment: round table</b> Chaired by Irina Zálišová, EPMA Czech Republic Petr Pavlinec, Vysocina, Czech Republic Gerallt Llewelyn Jones, Wales, United Kingdom Silvano Bertini, Emilia Romagna, Italy Luis Casas Luengo, Extremadura, Spain Julie Bagieu, Aquitaine, France
12:45	13:45	<i>Lunch Break &amp; Networking</i>
13:45	14:20	<b>Open Discussion</b> Chaired by Oumeira Tegally, <b>peardrop</b> Project, AEC, France
14:20	14:40	<b>Digital Ecosystems - Future steps</b> Francesco Nachira, RIFD Unit, DG Information Society & Media, EC
14:40	14:45	<b>Conclusions</b> Manu Setälä, <b>peardrop</b> Project, TCH, Finland

**PLENARY SESSION**

<b>Session on New Paradigms for Regional Development</b>		
15:00	15:10	<b>Success Factors for Transforming Regions through ICT – Conclusions of parallel session</b> Andy Gillespie, TRANSFORM Project
15:10	15:20	<b>Digital Ecosystems of Knowledge, Business and Culture - Conclusions of parallel session</b> Rosemary O'Connor, <b>peardrop</b> Project, CM International



In collaboration with the European Commission DG INFSO Unit D4  
 "Networked Enterprises & Radio Frequency Identification (RFID)"



## Annex II - Participant list

First Name	Last Name	Organisation Name/Region	Country	Region
Merce	Aguileiro Prats	eris@	Belgium	Brussels-Capital
Eva-Lisa	Ahnström	Blekinge Institute of Technology	Sweden	Blekinge
Matthias	Artzt	Wirtschaftsministerium Brandenburg	Deutschland	Brandenburg
Miguel	Ayllón	Insula Baratana Foundation	Spain	Castilla-La Mancha
Julie	Bagieu	aNTIC Pays Basque / Aquitaine	France	Pyrenées-Atlantiques
Gaela	Bailey	Crowell & Moring	United Kingdom	London
Gash	Bhullar	Control 2K Limited	United Kingdom	South Wales
Francesca	Bria	Lazio Region	Italy	Lazio
Dave	Carter	Manchester City Council	United Kingdom	NW England
Nic	Carter-Jones	New Millennium Internet Services Ltd	United Kingdom	Powys
Belinda	Carter-Jones	New Millennium Internet Services Ltd	United Kingdom	Powys
Luis	Casas Luengo	Fundecyt, Extremadura	Spain	Extremadura
Brian	Cleland	InterTradeIreland	N.Ireland	N. Ireland
Andrew	Colleran	Oxford Innovation	United Kingdom	Oxon
Dale	Cooper	Visit Wales	United Kingdom	South Glamorgan
Emma	Cuenca	Insula Baratana Foundation, Castilla La Mancha	Spain	Castilla-La Mancha
Keri-Anne	Davies	Welsh Assembly Government	United Kingdom	Wales
Marc	Davies	Wales Cooperative Centre	United Kingdom	Wales
Peter	Davies	Menter Môn Ltd.	United Kingdom	Wales
Claudia	Davies	Wales Cooperative Centre	United Kingdom	Wales
Jesus	E. Gabaldon	TechIDEAS	Spain	Catalunya
Silvia	Favret	eris@	Belgium	Bruxelles
Peter	Francombe	Welsh Assembly Government	United Kingdom	Wales
Michela	Garbarini	CSP scarl, Piedmont	Italy	Piemonte
Susan	Geary	Opportunity Wales	United Kingdom	Rhondda Cynon Taf
Tony	Guile	Welsh Assembly Government	Wales	South Wales
George	Hall	eris@	Belgium	Brussels
Chris	Haresign	Sequence	Wales	South Glamorgan
Jarmo	Heiskanen	Regional Council of North Karelia	Finland	North Karelia
Ken	Howard	Minds-i Consultancy Services Ltd.	United Kingdom	Wales
Dafydd	Hughes	Welsh Assembly Government	United Kingdom	South West England
Gareth	Hughes	eris@	United Kingdom	Wales
Claudio	Inguaggiato	Piedmont Region	Belgium	Piemonte
Malgorzata	Jankiewicz	Office of the Marshal of the Pomorskie Voivodeship	Poland	Pomeranian Region
Zdenek	Jiricek	Microsoft Corp.	Czech Republic	Prague
Maria	Juunikka	Council of Oulu Region	Finland	Pohjois-Pohjanmaa
Pawel	Kaczara	Marshal's Office of the Malopolska Region	Poland	Malopolska
Helena	Lai	Nottingham City Council	UK	EAST MIDLANDS
Gerallt	Llewelyn Jones	Menter Môn Ltd.	United Kingdom	Wales
Carolina	Marco-Bellver	Valencian Government	Spain	Comunidad Valenciana
Vitantonio	Messa	Hermia	Finland	Tampere
Tim	Miller	EMNET	United Kingdom	East Midlands
Steve	Morgan	CCBC	Wales	Caerphilly
Matthias	Müller	Saxony Liaison Office Brussels	Germany	Saxony
Francesco	Nachira	DG Information Society & Media, EC	Belgium	Brussels Capital Region
Nico	Nico	Nico	Solomon Islands	None
Jan	Nielsen	Swansea University	United Kingdom	West Glamorgan
Rosemary	O'Connor	CM International Ireland	Ireland	Southern & Eastern Region
Aled	Owen	Menter Môn Ltd.	United Kingdom	Wales
Nigel T	Packer	Business for Business	United Kingdom	Neath Port Talbot
Petr	Pavlinec	Vysocina Regional Authority	Czech Republic	Vysocina
Aleš	Pekárek	EPMA	Czech Republic	Praha
Matthew	Perryman	Welsh Assembly Government	United Kingdom	Cardiff
Michela	Pollone	CSP scarl, Piedmont	Italy	Piemonte
John	Powell	Welsh Web Wizards	United Kingdom	Carmarthenshire
Iestyn	Pugh	Welsh Assembly Government	United Kingdom	Wales
Neil	Rathbone	Daventry House Ltd.	United Kingdom	East Midlands
Lorena	Rivera Leon	Techideas	Belgium	Wallonie
Simona	Romiti	Abruzzo Region	Italy	Abruzzo
Kees	Rovers	Close the Gap BV the Netherlands	Netherlands	Nordbrabant
Ingrid	Rovers	Close the Gap BV the Netherlands	Netherlands	Nordbrabant
Henry	Ryan	Lios Geal Consultants	Ireland	Ireland
Daniele	Sangiorgi	ASTER S.C.p.A.	Italy	Emilia-Romagna
Manu	Setälä	COSS @Technology Centre Hermia	Finland	Tampere
Patrick	Sullivan	CM International Ireland	Ireland	Southern & Eastern Region
Oumeira	Tegally	Aquitaine Europe Communication	France	Aquitaine
Meinon	Thomas	CM International	United Kingdom	Wales
Christine	Vaca	Grenoble Alpes Incubation	France	Rhone-Alpes
Pia	Välimäki	Council of Oulu Region	Finland	Oulu Region
Nick	van Noorden	Fusion Workshop	United Kingdom	Glamorgan
Markus	von Gemmingen-Hornberg	inno Germany AG	Germany	Baden-Württemberg
Dagmar	Vránová	EPMA	Czech Republic	Praha
Robert	Wademan	van Helsing Limited	United Kingdom	Wales
Sofia M	Westerberg	Blekinge Institute of Technology	Sweden	Blekinge
Peter Gwyn	Williams	Welsh Assembly Government	United Kingdom	London
Gary	Williams	Welsh Assembly Government	United Kingdom	West Wales
Irina	Zálišová	EPMA	Czech Republic	Praha